## AMEREN ILLINOIS DISADVANTAGED AREAS POLICY PROPOSAL

IL POLICY MANUAL 3.0

MAY 10, 2023

## Findings from Recent Evaluation Studies

## Empower Communities Study

| Finding: | Requires Additional: |
| :--- | :--- |
| Customers are primarily unaware of AIC EE Programs | Marketing, education, and outreach (ME\&O) |
| Only modest interest in participating | Engagement with Community Partners |
| Other priorities and perceived lack of control over energy costs | Coordination for activation on projects |
| Many other barriers to participation: cost, procedures, structural, <br> knowledge, and workforce/supply chain limitations | Trained Program allies |

## Low Income Needs Assessment

| Finding: | Requires Additional: |
| :--- | :--- |
| High Energy Burden for Residential Customers: | Marketing, education, and outreach (ME\&O) |
| Low (8.2\%) and Moderate (4.1\%) Income | Innovative multifamily strategies |
| Renters (6.4\%) | Mitigation of HCS barriers |
| Multifamily (5.0\%) and Mobile Homes (5.9\%) | Engagement with Community Partners |
| Health, Comfort, and Safety (HCS) Challenges |  |
| Low Awareness of AIC EE Programs |  |

Empower Communities Study and Low Income Needs Assessment


』) Other Key Barriers to AIC Participation

- Lack of information
- Time


Recommendation Highlights



Marketing, Education, and Outreach (ME\&O)

- Awareness remains the biggest barrier to AlC offering Awareness re
participation
Less then two-thirds of LIHEAP-eligible customers are Less then two-thir
- $\mathrm{IQ} Q$ and non-IQ customers have similar communication preferences.

- Community partnerships can drive awareness of AlC's
offerings and layer them on top of the partners other
offerings and layer
support services.



## January 2023 AIC Analysis (Income / Diversity / Asthma)



80 ${ }^{\text {th }}$ Percentile and above for 2 or more variables:
IQ, Diversity, or Asthma

|  | DAs | non-DAs | Total | DAs | non-DAs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$35,805 | \$132,626 | \$168,431 | 21\% | 79\% |
| 2018 | \$4,297 | \$20,345 | \$24,642 | 17\% | 83\% |
| 2019 | \$5,738 | \$27,844 | \$33,582 | 17\% | 83\% |
| 2020 | \$8,939 | \$30,119 | \$39,058 | 23\% | 77\% |
| 2021 | \$11,211 | \$29,649 | \$40,860 | 27\% | 73\% |
| 2022 | \$5,620 | \$24,669 | \$30,289 | 19\% | 81\% |
| Number of Zip Codes: | 138 | 783 | 921 |  |  |
| Number of AIC Business Accounts: | 15\% | - |  |  |  |
|  | 66,729 | 136,253 | 202,982 |  |  |
|  | 33\% |  |  |  |  |
| Number of Households: | 408,802 | 956,678 | 1,365,480 |  |  |
|  | 30\% |  |  |  |  |
| Number of Individuals: | 1,004,836 | 2,357,700 | 3,362,536 |  |  |
|  | 30\% |  |  |  |  |
| * Values are: Overall Electric Incentives per \# of AIC Business Accounts in each zip code. |  |  |  |  |  |

Recommended: Illinois Solar for All - (Income-Eligible Communities)


IL Solar for All - Income-Eligible Communities

Policy would apply to the following customers within disadvantaged areas:

## Residential Customers

1) All residential customers

## Business Customers

1) general delivery electric rate class designations below 400 kw ,
2) general delivery gas rate class designations below 1,000 therms per day, or
3) general delivery service municipal and nonprofit customers.

| AIC RATE CLASS | Number of Business Accounts | Annual Electricity Use (MWH) | \% of Total | Average Electricity Use per Account (MWH) |
| :---: | :---: | :---: | :---: | :---: |
| DS2 | 165,213 | 4,821,516 | 21\% | 29 |
| D3A | 2,715 | 1,977,172 | 9\% | 728 |
| D3B | 909 | 1,837,758 | 8\% | 2,022 |
| DS4 | 514 | 14,274,570 | 62\% | 27,772 |
| DS5 | 6,526 | 108,842 | 0\% | 17 |
| DS6 | 131 | 71,007 | 0\% | 542 |
| AIC RATE CLASS | Number of Business Accounts | Annual Gas <br> Use <br> (Therms) | \% of Total | Average Gas Use per Account (Therms) |
| GS2 | 63,812 | 220,915,078 | 21\% | 3,462 |
| GS3 | 1,537 | 147,645,627 | 14\% | 96,061 |
| GS4 | 323 | 651,691,424 | 62\% | 2,017,621 |
| GS5 | 240 | 23,844,176 | 2\% | 99,351 |

## Recommended Eligibility, cont.

| Examples of DS-3A Customers |  |  |
| :--- | :--- | :--- |
| FERRUM PROPERTIES LLC | FRIENDSHIP MANOR GROUP | KROGER LP 1 |
| HARRISBURG MELEER REAL ESTATE | CASEYVILLE TOWNSHIP SEWER SYSTEM | HERITAGE WOODS OF CENTRALIA |
| OLYMPIA SCHOOL DIST 16 DANVERS GRADE SCHOOL | IROQUOIS FEDERAL SAVINGS \& LOAN | YMCA |
| HOLLISTER WHITNEY ELEVATOR CO LLC | UNION CO COURT HOUSE COUNTY CLERK | NORTH BAY PRODUCE INC |
| PRAIRIE CARDIOVASCULAR INC | PEORIA HOTEL OWNER LLC | PIONEER HI BRED INTERNATIONA |
| CITY OF EAST ST LOUIS | KOHLS DEPARTMENT STORE | SERENITY VALLEY HLTHCARE LLC |
| TOP AG COOPERATIVE INC | JERSEY COUNTY GRAIN CO | HOME DEPOT |
| RLI INSURANCE CO | IL LABORERS CONT JATP | TRUMAN FLATT AND SONS |

Non-Residential Rates - Ameren Illinois

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## Revised Policy Language - May 10, 2023

In order for utility program administrators to more effectively target efforts to serve customers that have not previously participated in energy efficiency programs, members of the IL SAG agree that programs successfully serving communities identified and designated to be disadvantaged areas will receive a NTG Ratio of 1.0, similar to that for all income qualified programs. This policy would acknowledge that residential and business customers, including community service institutions, in certain communities or geographies face materially different or higher barriers to successful participation in energy efficiency offers while also facing higher than average levels of energy burden.

In light of the additional marketing, education, outreach, and coordination efforts (e.g., with community partners) that are needed to serve these disadvantaged areas and customer segments, energy efficiency programs that successfully engage these areas should receive higher savings attribution relative to programs completed in non-disadvantaged areas.

The disadvantaged areas designated by this policy ${ }^{1}$ are:

1) the income-eligible communities identified by Illinois Solar for All (ILSfA) based on socioeconomic indicators. These are census tracts where at least half of the households earn an income of $80 \%$ or less than the Area Median Income. ${ }^{2}$, and
2) the entire area of certain municipalities (tbd) where at least $50 \%$ of the municipality is identified as income-eligible through ILSfA.

The policy will apply to all program activity involving the following customer segments within disadvantaged areas:
a) residential customers
b) general delivery electric rate class designations below 400 kw (e.g., DS-2 and DS-3A rates for Ameren Illinois), or
c) general delivery gas rate class designations below 1,000 therms per day (e.g., GDS-2 and GDS-3 rates for Ameren Illinois), or
d) any general delivery service municipal and non-profit business customers.

Evaluators would add to the existing body of research to assess any notable differences between specific geographic zones where indices of income and diversity correlate with varying barriers to program participation. The evaluation research and findings would be presented to the SAG and could be used to 1) define and prioritize disadvantaged areas (for example, but net limited to, the definition provided for "equity invertment eligible community" used in Public Act 102 0662) and 2) validate a NTG Ratio of 1.0 for utility programs that successfully engage eustomers in these identified areas.

It is expected that, though customers in disadvantaged areas are currently underrepresented in evaluation research due to lower participation levels, going forward, this policy will require that research to establish NTGRs for program activity explicitly sample customers in nondisadvantaged areas.
${ }^{1}$ Program implementers may convert from the two geographies listed (census tracts and municipal boundaries) to zip code tabulation areas for operational purposes (especially with program ally driven initiatives). The method for used for this conversion should comply with industry standards (see
https://www.huduser.gov/portal/periodicals/cityscpe/vol20num2/ch16.pdf for more information on this type of conversion.-
${ }^{2}$ See https://www.illinoissfa.com/programs/non-profit-and-public-facilities/for more information and an interactive map identifying these communities.

# Additional Material 

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## AIC Business Customers



|  | AIC BUSINESS |
| :--- | :---: |
| ACCOUNTS |  |$|$| 186,367 |  |
| :--- | :---: |
| ELEC | 68,503 |
| GAS | $\mathbf{2 0 2 , 9 8 2}$ |
| TOTAL |  |

## Energy Burden



1. Statewide
2. Chicago Metro
3. Decatur
4. Monmouth
5. East St. Louis

##  <br> Ameren <br> ILLINOIS

Department of Energy - Low-Income Energy Affordability Data (LEAD) Tool

## Illinois Solar for All - EJ Communities (Environmental Indices)


$\delta \delta$ Environmental Justice Indexes

| Particulate Matter 2.5 |
| :--- |
| Ozone |
| Diesel Particulate Matter |
| Air Toxics Cancer Risk |
| Air Toxics Respiratory HI |
| Traffic Proximity |
| Lead Paint |
| Superfund Proximity |
| RMP Facility Proximity |
| Hazardous Waste Proximity |
| Underground Storage Tanks |
| Wastewater Discharge |

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Federal - Climate and Economic Justice (November 2022)


Justice40 by Number of Categories Map November 2022
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AmerenIllinoisSavings.com

