

#### The Efficient Choice Tool



#### Uniquely meeting customer expectations

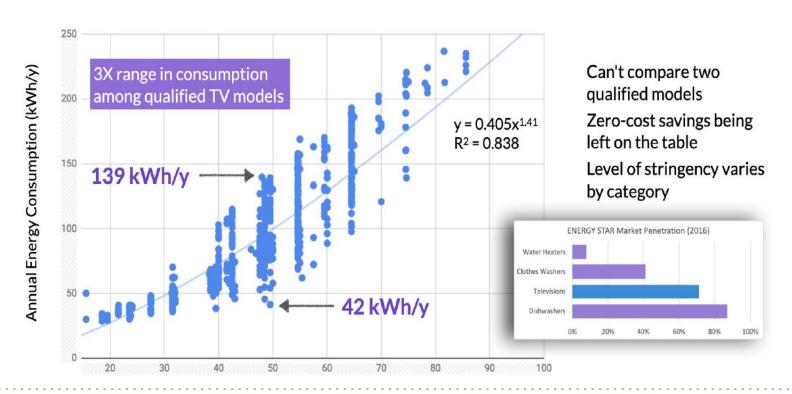
- ➤ Sort and filter > 15,000 products in > 40 categories
- > Best price daily across retailers
- Detailed consumer reviews
- Personalized energy savings and CLEARCOST
- > Enervee Score- provides visible efficiency





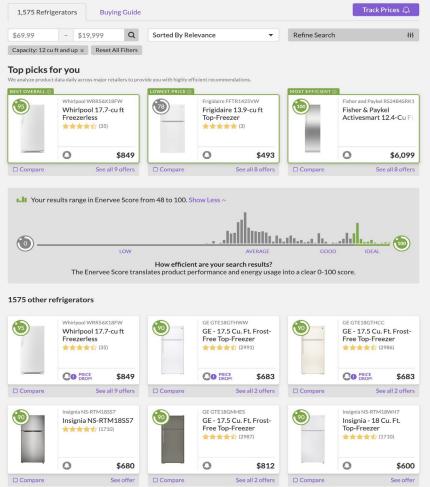


### What about the ENERGY STAR Label?



# The Enervee Score® makes efficiency actionable

Updated daily for tens of thousands of products and scientifically proven to increase the energy efficiency of products purchased by double digit percentages.





#### **Pilot Annual Savings Summary**



Table 78. Survey Sample and Fielding Summary

	Wave 1				Wave 2			
	Population	Sample	Completes	Unique Active Shoppers	Population	Sample	Completes	Unique Active Shoppers
Engaged with ECT marketing <u>email</u> a	22,350	16,330	546	N/A	8,026	4,057	149	N/A
Responded to ECT pop-up survey	904	679	43		506	114	8	
Created ECT profile	743	576	34		497	126	5	
Total	23,997	17,585	623	18,510	9,029	4,297	162	14,872

a Counts shown exclude customers who also provided contact info on the ECT website.

Table 79. 2021 Efficient Choice Tool Annual Savings

	Electric Energy Savings (MWh)	Electric Demand Savings (MW)	Gas Savings (Therms)
Verified Gross Savings	630	0.09	45,738
NTGR	0.683	0.650	0.529
Verified Net Savings	430	0.06	24,209

#### Goal



To drive 628 MWh and 24,000 therms of savings in 2022 via Market Based System methodology.

> To do this, we will tracked against the key performance indicator of site visits, with a target of 175,000.

#### **Efficient Choice Tool**



#### Marketing

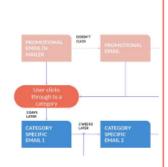


Air purifiers, water heaters (gas + electric), fridges, washers, dehumidifiers, thermostats

Focus on the same 6 categories from 2021



16 email blasts to full list per year



Automated drip campaigns for 6 categories



Paid Search and display advertising



## **Questions?**



## **Energy Efficiency PROGRAM**

AmerenIllinois Savings.com