

# Multi-Family Program Impact Evaluation Report

Energy Efficiency Plan Year 2020 (1/1/2020-12/31/2020)

**Prepared for:** 

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## 1. Introduction

This report presents the results of the impact evaluation of the Nicor Gas 2020 Multi-Family Program. It presents a summary of the energy impacts for the total program and broken out by relevant measure and program structure details. The appendix presents the impact analysis methodology. Program year 2020 covers January 1, 2020 through December 31, 2020.

# 2. Program Description

The Multi-Family Program is delivered through four channels:

- The Direct Installation path offered jointly with ComEd, which provides free assessment and no-cost direct installation in-unit (IU) of measures in residential multi-family buildings with five or more living units.
- The Prescriptive and Custom paths offers incentives to multi-family decision-makers to install energy saving measures in common areas (CA) of multi-family buildings.
- In 2020, Nicor Gas launched the Centralized Plant Optimization Program (CPOP) path where program-approved contractors provide free central plant upgrades, including boiler tune-ups, boiler controls, pipe and tank insulation, and steam trap testing and repair.

The program had 212 participants in 2020 and completed 3,632 projects as shown in Table 2-1.

Participation Direct Install Prescriptive **CPOP** Custom Total 89 2 212 Participants\* 38 83 3,253 2 3,632 Installed Projects† 54 323 7 2 Measure Types‡ 14 18 41

Table 2-1. 2020 Volumetric Findings Detail

<sup>\*</sup> Participants are defined as unique site addresses in the tracking data.

<sup>†</sup> Installed Projects are defined as unique project IDs in the tracking data.

<sup>‡</sup> Measure Types are defined as unique measure types in the tracking data, including assessments.

Source: Nicor Gas tracking data and Guidehouse evaluation team analysis.



Table 2-2 summarizes the installed measure quantities that are the basis for verified energy savings.

**Table 2-2. 2020 Installed Measure Quantities** 

| Program<br>Path | Measure   | Quantity<br>Unit | Installed<br>Quantity | Customers* | Projects† |
|-----------------|---|------------------|-----------------------|------------|-----------|
|                 | Programmable Thermostat In-Unit (IU)                | Unit             | 978                   | 24         | 978       |
|                 | Low Flow Showerhead (IU)                            | Unit             | 2,028                 | 58         | 1,797     |
|                 | Shower Timer  | Unit             | 1,728                 | 48         | 1,495     |
|                 | Pipe Insulation Common Area (CA)                    | Linear<br>Feet   | 1,745                 | 35         | 110       |
| Direct          | Faucet Aerator - Kitchen (IU)                       | Unit             | 1,306                 | 49         | 1,306     |
| Install         | Reprogram Thermostat (IU)                           | Unit             | 50                    | 2          | 50        |
|                 | Faucet Aerator - Bathroom (IU)                      | Unit             | 1,070                 | 43         | 898       |
|                 | Low Flow Showerhead (CA)                            | Unit             | 28                    | 12         | 12        |
|                 | Advanced Thermostat                                 | Unit             | 21                    | 1          | 21        |
|                 | Faucet Aerator - Bathroom (CA)                      | Unit             | 51                    | 18         | 18        |
|                 | Faucet Aerator - Kitchen (CA)                       | Unit             | 9                     | 7          | 7         |
|                 | Condensing Boilers                                  | Unit             | 22                    | 12         | 22        |
|                 | Boiler Tune Up                                      | Unit             | 7                     | 5          | 7         |
|                 | Boiler Reset Controls                               | Unit             | 10                    | 9          | 10        |
| 5               | Hydronic Boilers                                    | Unit             | 2                     | 2          | 2         |
| Prescriptive    | Outdoor Pool Covers                                 | Square<br>Feet   | 1,856                 | 1          | 1         |
|                 | Furnace   | Unit             | 10                    | 8          | 10        |
|                 | Pipe Insulation Indoor Hot Water (HW)<br>Space Heat | Linear<br>Feet   | 330                   | 2          | 2         |
|                 | Domestic Hot Water (DHW) Controller                 | Unit             | 4,721                 | 41         | 159       |
|                 | Boiler Tune Up                                      | Unit             | 241                   | 44         | 217       |
|                 | Steam Boiler Averaging Controls                     | Unit             | 102                   | 4          | 4         |
| СРОР            | Steam Traps   | Unit             | 264                   | 7          | 22        |
|                 | Pipe Insulation (CA)                                | Linear<br>Feet   | 18,569                | 36         | 255       |
|                 | Boiler Reset Controls                               | Unit             | 37                    | 17         | 37        |
|                 | DHW Tank Insulation                                 | Square<br>Feet   | 261                   | 2          | 2         |
| Custom          | Custom  | Measure          | 4                     | 2          | 2         |

<sup>\*</sup> Customers are defined as unique site addresses in the tracking data.
† Installed Projects are defined as unique project IDs in the tracking data.
Source: Nicor Gas tracking data and Guidehouse evaluation team analysis.



# 3. Program Savings Detail

Table 3-1 summarizes the energy savings the Multi-Family Program achieved by path in 2020. The CPOP program path achieved more than 81% of the total program verified net savings in 2020.

**Table 3-1. 2020 Annual Energy Savings Summary** 

| Program<br>Path                 | Ex Ante Gross<br>Savings<br>(Therms) | Verified<br>Gross RR* | Verified Gross<br>Savings<br>(Therms | NTG†  | Verified Net<br>Savings<br>(Therms) |
|---------------------------------|--------------------------------------|-----------------------|--------------------------------------|---|-------------------------------------|
| Direct Install                  | 96,669                               | 99%                   | 96,042                               | Aerators = 1.01<br>Showerheads = 1.01<br>Advanced Thermostat = NA‡<br>All Other Measures = 0.96 | 93,651                              |
| Prescriptive                    | 71,225                               | 99%                   | 70,675                               | 0.93  | 65,728                              |
| CPOP                            | 861,405                              | 100%                  | 861,364                              | 0.93  | 801,069                             |
| Custom                          | 22,816                               | 107%                  | 24,359                               | 0.93  | 22,654                              |
| Total or<br>Weighted<br>Average | 1,052,114                            | 100%                  | 1,052,441                            | 0.93  | 983,102                             |

<sup>\*</sup> Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings.

<sup>†</sup> A deemed value. Available on the SAG web site: https://www.ilsag.info/ntg\_2020.

<sup>‡</sup> The Illinois TRM V8.0 algorithm for advanced thermostat savings is deemed to calculate net savings, so no NTG adjustment is applicable. Source: Nicor Gas tracking data and Guidehouse evaluation team analysis.



# 4. Program Savings by Measure

The program includes 26 measures as shown in Table 4-1. The DHW controller and boiler tune up measures in the CPOP program path contributed the most savings.

Table 4-1. 2020 Annual Energy Savings by Measure

| Program<br>Path   | Research Category                    | Ex Ante<br>Gross<br>Savings<br>(Therms) | Verified<br>Gross<br>RR | Verified Gross<br>Savings<br>(Therms) | NTG† | Verified Net<br>Savings<br>(Therms) |
|-------------------|--------------------------------------|---|-------------------------|---------------------------------------|------|-------------------------------------|
|                   | Programmable Thermostat (IU)         | 51,179                                  | 100%                    | 51,221                                | 0.96 | 49,173                              |
|                   | Low Flow Showerhead (IU)             | 23,719                                  | 97%                     | 22,951                                | 1.01 | 23,181                              |
|                   | Shower Timer                         | 6,116                                   | 100%                    | 6,115                                 | 0.96 | 5,871                               |
|                   | Pipe Insulation (CA)                 | 4,174                                   | 106%                    | 4,404                                 | 0.96 | 4,228                               |
| D'as al           | Faucet Aerator - Kitchen (IU)        | 3,409                                   | 100%                    | 3,411                                 | 1.01 | 3,446                               |
| Direct<br>Install | Reprogram Thermostat (IU)            | 2,993                                   | 100%                    | 2,997                                 | 0.96 | 2,877                               |
| motan             | Faucet Aerator - Bathroom (IU)       | 1,682                                   | 100%                    | 1,683                                 | 1.01 | 1,700                               |
|                   | Low Flow Showerhead (CA)             | 1,812                                   | 92%                     | 1,673                                 | 0.96 | 1,606                               |
|                   | Advanced Thermostat                  | 1,207                                   | 100%                    | 1,207                                 | NA‡  | 1,207                               |
|                   | Faucet Aerator - Bathroom (CA)       | 311                                     | 100%                    | 311                                   | 0.96 | 299                                 |
|                   | Faucet Aerator - Kitchen (CA)        | 67                                      | 100%                    | 67                                    | 0.96 | 64                                  |
|                   | Condensing Boilers                   | 44,730                                  | 99%                     | 44,181                                | 0.93 | 41,088                              |
|                   | Boiler Tune Up                       | 9,421                                   | 100%                    | 9,421                                 | 0.93 | 8,761                               |
|                   | Boiler Reset Controls                | 8,402                                   | 100%                    | 8,402                                 | 0.93 | 7,814                               |
| Prescriptive      | Hydronic Boilers                     | 4,084                                   | 100%                    | 4,084                                 | 0.93 | 3,798                               |
|                   | Outdoor Pool Covers                  | 1,875                                   | 100%                    | 1,875                                 | 0.93 | 1,743                               |
|                   | Furnace                              | 1,739                                   | 100%                    | 1,739                                 | 0.93 | 1,618                               |
|                   | Pipe Insulation Indoor HW Space Heat | 974                                     | 100%                    | 974                                   | 0.93 | 906                                 |
|                   | DHW Controller                       | 296,007                                 | 100%                    | 296,007                               | 0.93 | 275,286                             |
|                   | Boiler Tune Up                       | 190,412                                 | 100%                    | 190,412                               | 0.93 | 177,083                             |
|                   | Steam Boiler Averaging Controls      | 172,649                                 | 100%                    | 172,649                               | 0.93 | 160,564                             |
| CPOP              | Steam Traps                          | 107,710                                 | 100%                    | 107,710                               | 0.93 | 100,170                             |
|                   | Pipe Insulation (CA)                 | 63,425                                  | 100%                    | 63,386                                | 0.93 | 58,949                              |
|                   | Boiler Reset Controls                | 30,013                                  | 100%                    | 30,013                                | 0.93 | 27,912                              |
|                   | DHW Tank Insulation                  | 1,189                                   | 100%                    | 1,188                                 | 0.93 | 1,105                               |
| Custom            | Custom                               | 22,816                                  | 107%                    | 24,359                                | 0.93 | 22,654                              |
|                   | Total or Weighted Average            | 1,052,114                               | 100%                    | 1,052,441                             | 0.93 | 983,102                             |

<sup>†</sup> A deemed value. Available on the SAG web site: https://www.ilsag.info/ntg 2020.

<sup>‡</sup> The Illinois TRM v8.0 algorithm for advanced thermostat savings is deemed to calculate net savings, so no NTG adjustment is applicable. Source: Nicor Gas tracking data and Guidehouse evaluation team analysis.



# 5. Impact Analysis Findings and Recommendations

## **5.1 Impact Parameter Estimates**

Table 5-1 shows the unit therm savings and realization rate findings by measure from our review. The realization rate is the ratio of the verified savings to the ex ante savings. Following the table, the evaluation team provide findings and recommendations, including discussion of all measures with realization rates above or below 100%. Appendix A provides a description of the impact analysis methodology. Table B-1 in Appendix B shows the Total Resource Cost (TRC) cost-effectiveness analysis inputs available at the time of producing this impact evaluation report.

**Table 5-1. Verified Gross Savings Parameters** 

|                                  |            |                                   | _                               |                     |                                    |
|----------------------------------|------------|-----------------------------------|---------------------------------|---------------------|------------------------------------|
| Measure                          | Unit Basis | Ex Ante<br>Gross<br>(therms/unit) | Verified Gross<br>(therms/unit) | Realization<br>Rate | Data Source(s)*                    |
| Programmable Thermostat (IU)     | Unit       | Varies                            | Varies                          | 100%                | TRM, v8.0†, Section 5.3.11         |
| Low Flow Showerhead (IU)         | Unit       | Varies                            | 11.32                           | 97%                 | TRM, v8.0, Section 5.4.5           |
| Shower Timer                     | Unit       | 3.54                              | 3.54                            | 100%                | TRM, v8.0, Section 5.4.9           |
| Pipe Insulation (CA)             | Linear Ft. | Varies                            | Varies                          | 100%                | TRM, v8.0, Section 4.4.14          |
| Faucet Aerator - Kitchen (IU)    | Unit       | 2.61                              | 2.61                            | 100%                | TRM, v8.0, Section 5.4.4           |
| Reprogram Thermostat (IU)        | Unit       | Varies                            | Varies                          | 100%                | TRM, v8.0, Section 5.3.11          |
| Faucet Aerator - Bathroom (IU)   | Unit       | 1.57                              | 1.57                            | 100%                | TRM, v8.0, Section 5.4.4           |
| Low Flow Showerhead (CA)         | Unit       | 64.90                             | 59.75                           | 92%                 | TRM, v8.0, Section 4.3.3           |
| Advanced Thermostat              | Unit       | 57.49                             | 57.49                           | 100%                | TRM, v8.0, Section 5.3.16          |
| Faucet Aerator - Bathroom (CA)   | Unit       | 6.10                              | 6.10                            | 100%                | TRM, v8.0, Section 4.3.2           |
| Faucet Aerator - Kitchen (CA)    | Unit       | 7.44                              | 7.44                            | 100%                | TRM, v8.0, Section 4.3.2           |
| Condensing Boilers               | Unit       | Varies                            | Varies                          | 99%                 | TRM, v8.0, Section 4.4.10          |
| Boiler Tune Up                   | Unit       | Varies                            | Varies                          | 100%                | TRM, v8.0, Section 4.4.2           |
| Boiler Reset Controls            | Unit       | Varies                            | Varies                          | 100%                | TRM, v8.0, Section 4.4.4           |
| Hydronic Boilers                 | Unit       | Varies                            | Varies                          | 100%                | TRM, v8.0, Section 4.4.10          |
| Outdoor Pool Covers              | Sq. Ft.    | 1.01                              | 1.01                            | 100%                | TRM, v8.0, Section 4.3.4           |
| Furnace                          | Unit       | Varies                            | Varies                          | 100%                | TRM, v8.0, Section 5.3.7           |
| Pipe Insul. Indoor HW Space Heat | Linear Ft. | Varies                            | Varies                          | 100%                | TRM, v8.0, Section 4.4.14          |
| DHW Controller                   | Unit       | 62.70                             | 62.70                           | 100%                | TRM, v8.0, Section 4.3.8           |
| Steam Boiler Averaging Controls  | Unit       | Varies                            | Varies                          | 100%                | TRM, v6.0 and v8.0, Section 4.4.36 |
| Steam Traps                      | Unit       | 407.99                            | 407.99                          | 100%                | TRM, v8.0, Section 4.4.16          |
| DHW Tank Insulation              | Sq. Ft.    | 4.56                              | 4.56                            | 100%                | TRM, v8.0, Section 4.4.14          |
| Custom                           | Measure    | Varies                            | Varies                          | 107%                | Project File Review, Evaluation‡   |
|                                  |            |                                   |                                 |                     |                                    |

<sup>\*</sup> Program tracking data provided by Nicor Gas, extract dated January 28, 2021.

<sup>†</sup> State of Illinois Technical Reference Manual version 8.0 from <a href="http://www.ilsag.info/technical-reference-manual.html">http://www.ilsag.info/technical-reference-manual.html</a>.

<sup>‡</sup> Project files and monthly billing data provided by Nicor Gas. Where conducted, on-site or telephone interview data collected by Guidehouse.

PID-2020.07.31-69631



## 5.2 Findings and Recommendations

## 5.2.1 Boiler Reset Controls and Boiler Tune Up

Guidehouse noted that the boiler capacity did not align with the specifications of the manufacturer and model number provided in the tracking data for multiple boiler reset controls and boiler tune up projects. Common boiler capacity reporting errors and corresponding example project IDs are summarized in Table 5-2. Boiler capacity is a crucial parameter for accurately estimating the savings for these measures.

Project ID

No boiler manufacturer or model provided PID-2020.07.31-69665, PID-2020.07.31-69647

Manufacturer and model of control system provided instead of boiler PID-2020.09.15-70285, PID-2020.09.15-70297

Same manufacturer and model number provided uses different capacity values in the calculations PID-2020.03.03-64805, PID-2020.04.14-69250

Capacity used for calculations does not match specifications for PID-2020.03.03-64805

**Table 5-2. Boiler Capacity Reporting Errors** 

Source: Guidehouse evaluation team analysis.

boiler model provided

**Recommendation 1.** To ensure correct capacity values are used to calculate savings, conduct a thorough quality check of boiler specification information provided by the implementation contractor or trade ally.

### 5.2.2 Condensing Boilers

Ex ante calculations for condensing boilers with capacity less than 3,000 MBH use a baseline boiler efficiency of 80%.

**Recommendation 2.** Use a baseline boiler efficiency of 82% for condensing boilers with capacity less than 3,000 MBH per Illinois Technical Reference Manual (TRM) v8.0 Section 4.4.10.

## 5.2.3 Low Flow Showerhead (IU)

Ex ante savings for this measure for project IDs PID-2020.08.19-69897, PID-2020.09.16-71531, PID-2021.01.06-78690, and PID-2021.01.06-78681 are calculated using parameters from TRM v8.0 for common area applications.

**Recommendation 3.** Use parameters from TRM v8.0 Section 5.4.5 for all in-unit showerhead measures.



Ex ante savings for 234 low flow showerhead measures are calculated using an energy per gallon (EPG $_{Gas}$ ) value of 0.005800, while savings for 1,784 measures are calculated using an EPG $_{Gas}$  value of 0.005831.

**Recommendation 4.** Use an EPG\_Gas value of 0.005831 from the TRM v8.0 Section 5.4.5 for low flow showerheads to avoid rounding adjustments.

## 5.2.4 Low Flow Showerhead (CA)

Ex ante savings for this measure are calculated using an EPG<sub>Gas</sub> value of 0.0063 from TRM v7.0 Section 4.3.3.

**Recommendation 5.** Use the EPG<sub>Gas</sub> value of 0.0058 from TRM v8.0 Section 4.3.3 for all common area showerhead measures installed in 2020.

## 5.2.5 Programmable Thermostat (IU) and Reprogrammable Thermostat (IU)

Ex ante savings for these measures are calculated using a heating load of 1,485 therms for boiler systems, which represents the TRM boiler load of 1,218 therms divided by the efficiency of a boiler system (82.0%).

**Recommendation 6.** Use a Heating Load of 1,487 therms which represents the TRM boiler load of 1,218 therms divided by the TRM v8.0 default efficiency of a boiler system (81.9%).

## 5.2.6 Pipe Insulation (CA)

Ex ante savings for the HW Insulation (1') DI CA measure for project IDs PID-2020.11.05-73461 and PID-2021.01.08-78947 are calculated using the heating season recirculation EFLH for climate zone 1, while the tracking data indicates these measures were installed in climate zone 2.

**Recommendation 7.** Use the EFLH values corresponding to the climate zone in which the measures are installed.

The ex ante savings for the HW Insulation (1') DI CA measure correspond to the domestic hot water (DHW) application.

**Recommendation 8.** Update the measure name to indicate the correct application for the HW Insulation (1") DI CA measure.

The Heat Loss (Q) values used for this pipe insulation measure vary based on assumed pipe size. However, the measure name indicates that the pipe size for all measures is 1'.

**Recommendation 9.** Update pipe insulation measure names to represent the pipe size or include this information in the tracking data.

The ex ante savings for the HW Insulation (1') DI CA measure for project ID PID-2020.03.17-66931 do not correspond to the parameters provided in the tracking database.



**Recommendation 10.** Update the ex ante savings for this project ID to match the parameters in the tracking data.

## 5.2.7 Custom - PID-2020.12.28-77895

For the boiler turndown improvement measure, the ex ante savings calculated an energy loss due to cycling for both the baseline and efficient cases despite the boiler percent load exceeding the minimum turndown ratio for the boiler. In the verified savings, energy loss due to cycling is calculated for the baseline and efficient cases only when the boiler percent load is less than the minimum turndown ratio.

**Recommendation 11.** Update the ex ante savings to calculate energy loss for the baseline and efficient cases only when the boiler percent load is less than the minimum turndown ratio.

For the boiler efficiency upgrade measure, the ex ante savings calculated the normalized baseline usage using typical meteorological year (TMY) heating degree days (HDD) corresponding to a base temperature of 55°F. In the verified savings, the normalized baseline energy usage is calculated using TMY HDD corresponding to a base temperature of 65°F determined based on analysis of the monthly billing data for the facility.

**Recommendation 12.** Update the base temperature used to calculate the TMY HDD based on analysis of the monthly billing data for the facility, when available.

For the boiler efficiency upgrade measure, the ex ante savings are calculated using an efficient boiler efficiency of 85.2%. Guidehouse calculated verified savings for this measure using an efficient boiler efficiency of 85.0% based on the boiler specification sheet.

**Recommendation 13.** Update the efficient boiler efficiency to match the specification sheet for installed equipment.



# **Appendix A. Impact Analysis Methodology**

The evaluation team determined verified gross savings for each program measure by:

- 1. Reviewing the savings algorithm inputs in the tracking data for agreement with the TRM v8.0¹ or evaluation research for non-deemed measures.
- 2. Validating that the savings algorithm was applied correctly.
- Multiplying the verified per-unit savings value by the quantity reported in the tracking data.

For the custom project, an in-depth application review was performed by a Guidehouse engineer to assess the engineering methods, parameters and assumptions used to generate all ex ante impact estimates. We reviewed project documentation in application forms and supporting documentation from the applicant. Table A-1 provides a summary of M&V results for the custom projects reviewed by Guidehouse.

**Table A-1. Profile of Gross Impact Sample for Custom Projects** 

| Project ID               | Measure<br>Description         | Ex Ante<br>Gross<br>Savings<br>(Therms) | Gross<br>Realization<br>Rate | Verified<br>Gross<br>Savings<br>(Therms) | Summary of Adjustment  |
|--------------------------|--------------------------------|---|------------------------------|--|--|
| DID 2020 12 20           | Boiler Efficiency<br>Upgrade   | 8,650                                   | 106%                         | 9,195                                    | Updated proposed boiler efficiency; updated billing analysis to use a base       |
| PID-2020.12.28-<br>77895 | Boiler Controls<br>Upgrade     | 7,531                                   | 109%                         | 8,196                                    | temperature of 65F   |
|                          | Boiler Turndown<br>Improvement | 3,784                                   | 109%                         | 4,117                                    | Updated energy loss to be zero when Boiler Load % is greater than Turndown Ratio |
| PID-2021.01.06-<br>78519 | DHW Tank<br>Insulation         | 2,851                                   | 100%                         | 2,851                                    | NA   |

Source: Guidehouse evaluation team analysis.

#### **Engineering Review of Project Files**

For each custom project, an in-depth application review is performed to assess the engineering methods, parameters and assumptions used to generate all ex ante impact estimates. For each measure in the project, engineers estimated ex post gross savings based on their review of documentation and engineering analysis.

To support this review, the implementation contractor provided project documentation in electronic format for each sampled project. Documentation included some or all scanned files of hardcopy application forms and supporting documentation from the applicant (invoices, measure specification sheets, and vendor proposals), pre-inspection reports and photos, post inspection reports and photos, and calculation spreadsheets.

<sup>&</sup>lt;sup>1</sup> Available on the SAG web site: http://www.ilsag.info/technical-reference-manual.html



# **Appendix B. Program Specific Inputs for the Illinois TRC**

Table B-1 shows the Total Resource Cost (TRC) cost-effectiveness analysis inputs available at the time of producing this impact evaluation report. Additional required cost data (e.g., measure costs, program level incentive and non-incentive costs) are not included in this table and will be provided to the evaluation team later. Guidehouse will include annual and lifetime water savings and greenhouse gas reductions in the end of year summary report.

**Table B-1. Verified Cost Effectiveness Inputs** 

| Program<br>Path   | Research Category                    | Units      | Quantity  | Effective<br>Useful<br>Life | Ex Ante<br>Gross<br>Savings<br>(Therms) | Verified<br>Gross<br>Savings<br>(Therms) | Verified<br>Net<br>Savings<br>(Therms) |
|-------------------|--------------------------------------|------------|-----------|-----------------------------|---|--|--|
|                   | Programmable Thermostat (IU)         | Unit       | 978       | 8.0                         | 51,179                                  | 51,221                                   | 49,173                                 |
|                   | Low Flow Showerhead (IU)             | Unit       | 2,028     | 10.0                        | 23,719                                  | 22,951                                   | 23,181                                 |
|                   | Shower Timer                         | Unit       | 1,728     | 2.0                         | 6,116                                   | 6,115                                    | 5,871                                  |
|                   | Pipe Insulation (CA)                 | Linear Ft. | 1,745     | 15.0                        | 4,174                                   | 4,404                                    | 4,228                                  |
| D: (              | Faucet Aerator - Kitchen (IU)        | Unit       | 1,306     | 10.0                        | 3,409                                   | 3,411                                    | 3,446                                  |
| Direct<br>Install | Reprogram Thermostat (IU)            | Unit       | 50        | 2.0                         | 2,993                                   | 2,997                                    | 2,877                                  |
| motan             | Faucet Aerator - Bathroom (IU)       | Unit       | 1,070     | 10.0                        | 1,682                                   | 1,683                                    | 1,700                                  |
|                   | Low Flow Showerhead (IU)             | Unit       | 28        | 10.0                        | 1,812                                   | 1,673                                    | 1,606                                  |
|                   | Advanced Thermostat                  | Unit       | 21        | 11.0                        | 1,207                                   | 1,207                                    | 1,207                                  |
|                   | Faucet Aerator - Bath (CA)           | Unit       | 51        | 10.0                        | 311                                     | 311                                      | 299                                    |
|                   | Faucet Aerator - Kitchen (CA)        | Unit       | 9         | 10.0                        | 67                                      | 67                                       | 64                                     |
|                   | Condensing Boilers                   | Unit       | 22        | 20.0                        | 44,730                                  | 44,181                                   | 41,088                                 |
|                   | Boiler Tune Up                       | Unit       | 7         | 3.0                         | 9,421                                   | 9,421                                    | 8,761                                  |
|                   | Boiler Reset Controls                | Unit       | 10        | 20.0                        | 8,402                                   | 8,402                                    | 7,814                                  |
| Prescriptive      | Hydronic Boilers                     | Unit       | 2         | 20.0                        | 4,084                                   | 4,084                                    | 3,798                                  |
|                   | Outdoor Pool Covers                  | Square Ft. | 1,856     | 6.0                         | 1,875                                   | 1,875                                    | 1,743                                  |
|                   | Furnace                              | Unit       | 10        | 20.0                        | 1,739                                   | 1,739                                    | 1,618                                  |
|                   | Pipe Insulation Indoor HW Space Heat | Linear Ft. | 330       | 15.0                        | 974                                     | 974                                      | 906                                    |
|                   | DHW Controller                       | Unit       | 4,721     | 15.0                        | 296,007                                 | 296,007                                  | 275,286                                |
|                   | Boiler Tune Up                       | Unit       | 241       | 3.0                         | 190,412                                 | 190,412                                  | 177,083                                |
|                   | Steam Boiler Averaging Controls      | Unit       | 102       | 15.0                        | 172,649                                 | 172,649                                  | 160,564                                |
| CPOP              | Steam Traps                          | Unit       | 1,750     | 6.0                         | 107,710                                 | 107,710                                  | 100,170                                |
|                   | Pipe Insulation (CA)                 | Linear Ft. | 18,569    | 15.0                        | 63,425                                  | 63,386                                   | 58,949                                 |
|                   | Boiler Reset Controls                | Unit       | 37        | 20.0                        | 30,013                                  | 30,013                                   | 27,912                                 |
|                   | DHW Tank Insulation                  | Square Ft. | 261       | 15.0                        | 1,189                                   | 1,188                                    | 1,105                                  |
| Custom            | Custom                               | Measure    | 4         | 15.0                        | 22,816                                  | 24,359                                   | 22,654                                 |
|                   | ghted Average                        | 11.6       | 1,052,114 | 1,052,441                   | 983,102                                 |  |  |

Source: Nicor Gas tracking data and Guidehouse evaluation team analysis.