## **Nicor Gas Energy Efficiency Programs**

## History of NTG Values for GPY1 through 2019

# Updated to include NTG Values for 2020

## October 1, 2019

#### **Table of Contents**

Income Qualified Programs	2
Advanced (Smart) Thermostats	2
Home Energy Efficiency Rebate	2
Deep (comprehensive energy efficiency) Home Energy Assessment retrofit pilot/program	7
Home Energy Savings for Low and Moderate Income	7
Home Energy Savings	8
energySMART Energy Saving Kits	12
Elementary Energy Education	13
Behavioral Energy Savings	14
Residential New Construction	15
Multifamily Program	16
Small Business Energy Savings	18
Business and Public Sector: Business Energy Efficiency Rebate Program	22
Business and Public Sector Custom Incentive Program	24
Business and Public Sector Combined Heat and Power	26
Business and Public Sector Strategic Energy Management (SEM)	26
Business and Public Sector Retro-Commissioning	28
Business and Public Sector Dedicated New Construction Program	29
Emerging Technologies Program	30
Building Operator Certification Training	30
Market Transformation	30
DISCONTINUED: Behavioral Energy Savings-Energy Buzz	32
DISCONTINUED: Nicor Gas Economic Redevelopment	32

Yellow highlighted sections contain updates for 2020 based on new NTG research.

	Income Qualified Programs
2019	NTG: 1.00 Method: NTG values for all Income Qualified programs are 1.00 as defined by the Illinois TRM version 7.0.
2020	NTG: 1.00 Method: NTG values for all Income Qualified programs are 1.00 as defined by the Illinois TRM version 8.0.

	Advanced (Smart) Thermostats
GPY6	NTG Not Applicable
	Method: Research for TRM Version 5.0 savings value was conducted as a large sample
	regression analysis of energy use data with a control group. Natural gas savings shown in TRM
	Version 5.0 Section 5.3.16 are net savings; no additional NTG adjustment is applied.
2018	NTG: Not Applicable
(GPY7)	Method: No new research. The natural gas heating savings shown in Illinois TRM Version 6.0
	Section 5.3.16 is based on regression analysis on energy use data and thus is a net savings
	number; no additional NTG adjustment is applied.
2019	NTG: Not Applicable
	<b>Method</b> : No new research. The savings for natural gas heating provided in Illinois TRM Version
	7.0, Section 5.3.16 were derived from a billing regression analysis with an experimental design
	that does not require further net savings adjustment.
2020	NTG: Not Applicable
	Method: No new research. The savings for natural gas heating provided in Illinois TRM Version
	8.0, Section 5.3.16 were derived from a billing regression analysis with an experimental design
	that does not require further net savings adjustment.

	Home Energy Efficiency Rebate
GPY1	NTG 0.69
	Free-ridership 37%
	Spillover 6%
	Method: Evaluation research consisting of customer self-report data from 74 program
	participants and 53 participating trade allies.
GPY2	NTG 0.69
	Free-ridership 37%
	Spillover 6%
	Method: SAG deemed based on GPY1 research.
GPY3	NTG 0.79
	Free-ridership 37%
	Spillover 16%
	Method: SAG deemed based on GPY1 research and spillover adjustment of 0.10.
GPY4	NTG 0.79

	Home Energy Efficiency Rebate			
	Free-ridership 37%			
	Spillover 16%			
	<b>Method:</b> NTG values for GPY4 were deemed using values from GPY3, and reported in Table			
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.			
GPY5	NTG 0.79			
	Free-ridership 37%			
	Spillover 16%			
	Method: No new research. Values based on GPY1 (free-ridership and spillover) and GPY3			
	(spillover adder).			
GPY6	NTG 0.79			
	Free-ridership 37%			
	Spillover 16%			
	Method: No new research. Values based on GPY1 (free-ridership and spillover) and GPY3			
	(spillover adder). Program NTG value of 0.79 may be used for an "HVAC Saves" furnace			
	quality installation pilot/program.			
2018	Home Energy Efficiency Rebates (all measures, excluding Duct Sealing, Air Sealing, and			
(GPY7)	Insulation Measures)			
	NTG: 0.68			
	This NTG value is not recommended for air sealing, insulation, or duct sealing.			
	Free ridership: 0.45			
	Method: Value is from GPY5 evaluation telephone survey research conducted with 100			
	GPY4 HEER Program participants. The FR result is based on applying TRM v6.0 NTG			
	methodologies. The overall program FR value uses GPY4 HEER Program verified gross			
	savings to weight measure category free ridership: AFUE 95 (FR=0.40, weight=69%);			
	AFUE 97 (FR=0.44, weight=14%); other measures in survey (FR is not based on enough			
	responses to report statistically significant results at the measure level, weight = 17%).			
	Program measures that were not researched were assigned the overall FR average.			
	N			
	Navigant described our concerns with the TRM v5.0 NTG algorithm and offered an			
	alternative approach in an August 23, 2016 memo. Our alternative was not adopted for			
	TRM v6.0, but the approach that did make it into TRM v6.0 addresses what we believed			
	were weaknesses of TRM v5.0 and produces results similar to our August 23			
	recommended alternative. Navigant recommends the algorithm in TRM v6.0 over the			
	algorithm in TRM v5.0 to estimate free ridership for residential prescriptive rebate			
	programs. A Navigant memo dated December 22, 2016 provides further discussion.			
	Participant Spillover: 0.02  Method: The PSO value is from GPY5 evaluation telephone survey research conducted			
	with 100 GPY4 HEER Program participants. The PSO result is based on applying the TRM			
	v5.0 methodologies to identify spillover candidates, and estimating spillover savings			
	using the Illinois TRM and Nicor Gas program data from GPY4. The TRM version 6.0			
	participant spillover methodology advises using a lower, more inclusive spillover			
	threshold score of 5.0 rather than 7.0. Navigant re-examined our survey responses			
	applying a threshold of 5.0, but no additional gas spillover was found. A Navigant memo			
	dated December 16, 2016 provides further discussion.			
<u> </u>	antel 2 combet 10, 2010 province future discussions			

## **Home Energy Efficiency Rebate**

Non-Participant Spillover: 0.11

**Method**: Non-participant spillover value for 2018 (GPY7) is based on GPY2 evaluation research conducted for Peoples Gas (PGL) and North Shore Gas (NSG) to estimate spillover from non-participating trade allies. For statewide consistency, the methodology and survey instrument were derived from evaluation research completed for Ameren Illinois by Cadmus. For the spillover calculation, 59 interviews were conducted sampled from two groups of non-participating trade allies: 1) Trade allies that dropped out of the PGL or NSG program (so-called "drop out" trade allies): those who had participated in GPY1, but did not participate in GPY2; and 2) True non-participating trade allies - those who reported that they were aware of the PGL and NSG program, but had never participated. The value of 0.11 is a weighted average of 0.10 for Peoples Gas and 0.13 for NSG.

Navigant recommends the NPSO value from GPY2 PGL & NSG research rather than the GPY1 Nicor Gas research value of 0.06 for these reasons: 1) the GPY2 methodology was consistent with evaluation research conducted for Ameren Illinois, 2) the GPY2 sample was slightly larger, and it was observed that trade allies overlap utility service territories, 3) GPY2 is the more recent study, and 4) it is logical that non-participants after the second program year better represent future non-participants than research conducted on a first-year population of a program ramping up.

Home Energy Efficiency Rebates (all measures, excluding Programmable Thermostats, Duct Sealing, Air Sealing, and Insulation Measures)

**NTG:** 0.72

Free ridership: 0.41

Method: Value is from GPY5 evaluation telephone survey research conducted with 100 GPY4 HEER Program participants. The FR result is based on applying TRM v6.0 NTG methodologies. The FR value shown excludes programmable thermostats from the NTG weighting. Results and weighting for furnaces: AFUE 95 (FR=0.40, wgt: 83%); AFUE 97 (FR=0.44, wgt: 17%). This NTG value may be used for an overall program NTG for measures excluding programmable thermostats, air sealing, insulation, and duct sealing (that is, for furnaces, boilers, tankless water heaters, and other space heating and water heating equipment).

**Participant Spillover:** 0.02 (described above) **Non-Participant Spillover:** 0.11 (described above)

### **Home Energy Efficiency Rebate**

#### For Duct Sealing, Air Sealing, and Insulation

**NTG:** 0.90

Free ridership: 0.10 Spillover: 0.00

**Method**: The free ridership value was taken from the "Home Energy Savings Program GPY2/EPY5 Evaluation Report" prepared for Nicor Gas and ComEd (Navigant, 3/25/2014). Results for Nicor Gas for the weatherization component were: FR=0.10. No recommendation was made for spillover.

Navigant concludes the researched overall HEER Program NTG (either 0.68 or 0.72) is not reasonable for duct sealing, air sealing, and insulation. Duct sealing, air sealing, and insulation FR and PSO research is planned for Peoples Gas and North Shore Gas for the first half of 2017. Navigant may recommend updated free ridership and spillover values using data from the PGL & NSG Home Energy Rebate Program survey planned for the first half of 2017 if results are final prior to May 30, 2017.

#### 2019 Home Energy Eff Rebates - HEER

NTG value IF Basic Programmable thermostats <u>are included</u> in rebates offered (excludes advanced thermostats)

**NTG:** 0.68

**Method**: No new research. Value retained from 2018 (GPY7). FR (Nicor Gas EM&V GPY5, 12/22/16 Navigant memo) & PSO (Nicor Gas EM&V GPY5, 12/16/16 Navigant memo); NPSO (PG & NSG GPY2). This NTG value does not cover air sealing, duct sealing, and insulation measures if rebated through the HEER Program.

#### **Home Energy Eff Rebates - HEER**

NTG value IF Basic Programmable thermostats <u>are NOT included</u> in rebates offered (excludes advanced thermostats)

**NTG:** 0.72

**Method**: No new research. Value retained from 2018 (GPY7). FR (Nicor Gas EM&V GPY5, 12/22/16 Navigant memo) & PSO (Nicor Gas EM&V GPY5, 12/16/16 Navigant memo); NPSO (PG & NSG GPY2). This NTG represents the program if Nicor Gas removes basic programmable thermostats from the rebate offerings. This NTG value does not cover air sealing, duct sealing, and insulation measures if rebated through the HEER Program.

	Home Energy Efficiency Rebate
2020	Home Energy Eff Rebates - HEER
	NTG value IF Basic Programmable thermostats are included in rebates offered (excludes
	advanced thermostats)
	NTG: 0.68
	Method: No new research. Value retained from 2018 (GPY7). FR (Nicor Gas EM&V
	GPY5, 12/22/16 Navigant memo) & PSO (Nicor Gas EM&V GPY5, 12/16/16 Navigant memo); NPSO (PG & NSG GPY2). This NTG value does not cover air sealing, duct sealing, and insulation measures if rebated through the HEER Program.
	Home Energy Eff Rebates - HEER
	NTG value IF Basic Programmable thermostats <u>are NOT included</u> in rebates offered
	(excludes advanced thermostats)
	NTG: 0.72
	Method: No new research. Value retained from 2018 (GPY7). FR (Nicor Gas EM&V GPY5, 12/22/16 Navigant memo) & PSO (Nicor Gas EM&V GPY5, 12/16/16 Navigant memo); NPSO (PG & NSG GPY2). This NTG represents the program if Nicor Gas removes basic programmable thermostats from the rebate offerings. This NTG value does not cover air sealing, duct sealing, and insulation measures if rebated through the HEER Program.

	Deep (comprehensive energy efficiency) Home Energy
	Assessment retrofit pilot/program
GPY6	NTG 1.05
	Free ridership 9%
	Spillover 14%
	Method: Based on Home Energy Savings FR & PSO (Nicor Gas EM&V GPY2); NPSO (no
	value). NTG value of 1.05 may be used for a Deep (comprehensive energy efficiency) Home
	Energy Assessment retrofit pilot/program.
2018	NTG: 1.05
(GPY7)	Method: No new research. The program NTG value of 1.05 may be used for a Deep
	(comprehensive energy efficiency) Home Energy Assessment retrofit pilot/program.
2019	NTG: 1.05
	Method: No new research. FR & PSO (Nicor Gas EM&V GPY2); NPSO (no value). NTG
	value of 1.05 may be used for a Deep (comprehensive energy efficiency) Home Energy
	Assessment retrofit pilot/program.
2020	NTG: 1.05
	Method: No new research. FR & PSO (Nicor Gas EM&V GPY2); NPSO (no value). NTG
	value of 1.05 may be used for a Deep (comprehensive energy efficiency) Home Energy
	Assessment retrofit pilot/program.

	Home Energy Savings for Low and Moderate Income
GPY6	Overall NTG 1.00
	Method: SAG consensus.
2018	NTG: 1.00
(GPY7)	Method: No new research. Retained GPY6 final value.
2019	NTG recommendation addressed by Income Qualified programs or Home Energy Savings
2020	NTG recommendation addressed by Income Qualified programs or Home Energy Savings

	Home Energy Savings
GPY1	Overall NTG 0.86
Gi ii	Overall Free ridership 0.15
	Overall Spillover 0.01
	Method: Customer self-reports. 54 full-participant (direct install and weatherization
	measures) surveys completed from a population of 1,081 audits and 320 full-participants.
GPY2	NTG 0.86
GI 12	Free ridership N/A
	Spillover N/A
	Method: SAG deemed NTG ratio.
GPY3	NTG 0.86
GI 10	Free ridership N/A
	Spillover N/A
	Method: SAG deemed NTG ratio.
GPY4	NTG 0.86
	Free ridership N/A
	Spillover N/A
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.05
	Free ridership 9%
	Spillover 14%
	Method: Documented in the GPY2 Home Energy Savings evaluation report. Free ridership
	values from GPY1 full-participant research, and updated spillover values based on GPY2
	full participant (n=104) and assessment-only participant surveys (n=68). The evaluation also
	used trade ally free ridership and spillover feedback that was combined with participant
	results.
GPY6	NTG 1.05
	Free ridership 9%
	Spillover 14%
	<b>Method</b> : No change to values from GPY5. Program NTG value of 1.05 may be used for a
	Deep (comprehensive energy efficiency) Home Energy Assessment retrofit pilot/program.
2018	All Measures Except Faucet Aerators:
(GPY7)	NTG: 1.05; Free Ridership: 0.09; Participant Spillover: 0.14
	Faucet Aerators:
	NTG: 1.14; Free Ridership: 0.00; Participant Spillover: 0.14
	<b>Method</b> : For measures except faucet aerators: No new research; retained GPY6 final value.
	As in GPY6, the program NTG value of 1.05 may be used for a Deep (comprehensive energy
	efficiency) Home Energy Assessment retrofit pilot/program.
	For faucet aerators: TRM version 6.0 specifies that the free ridership for faucet aerators be set
	at zero when estimating gross savings using the TRM specified baseline average water flow
2010	rate. Spillover value represents SAG Consensus for GPY6.
2019	Navigant provides measure-level NTG recommendations for CY2019 applying the findings
	of recent HES NTG research and TRM v7.0 specifications in the table below. The net-to-gross
	(NTG) surveys were fielded in Summer 2018. Navigant conducted telephone surveys with
	100 GPY6 participants that participated in the program between June 2016 and July 2017 to

## **Home Energy Savings**

assess spillover as well as 213 GPY6 and CY2018 participants that participated in the program between August 2017 and June 2018 to assess free ridership.

Program Path	Measure	FR	PSO	NTG	FR Source
	Showerhead	0	0.07	1.07	1
	Kitchen Aerator	0	0.07	1.07	1
	Bathroom Aerator	0	0.07	1.07	1
Direct Install	Programmable Thermostat	0.26	0.07	0.81	3
	Re-Programming Thermostat	0.22	0.07	0.85	5
	Hot Water Pipe Insulation	0.08	0.07	0.99	3
	Water Heater Temperature Setback	0.09	0.07	0.98	3
	Air Sealing plus Attic Insulation	NA	NA	NA	2
	Air Sealing without Attic Insulation	0.25	0.07	0.82	4
Weatherization	Wall Insulation	0.25	0.07	0.82	4
	Basement/Sidewall Insulation	0.25	0.07	0.82	4
	Duct Sealing	0.25	0.07	0.82	4

Source: The participant spillover value of 0.07 is from the HES spillover survey with 100 GPY6 participants. The source and explanation for the measure-level free ridership values referenced in the table above are as follows:

#### **Free Ridership Sources**

- Illinois TRM version 7.0 specifies that faucet aerators and showerheads should have free ridership set at zero when estimating gross savings using the TRM specified baseline average water flow rate. Faucet aerators and showerheads may receive a spillover adjustment.
- 2. All scenarios of Air Sealing plus Attic Insulation installed in the same project (with or without additional measures installed in the same project) do not receive further free ridership or spillover adjustment. This applies only if the savings for natural gas heating are estimated using the Illinois TRM Version 7.0, Section 5.6.1 (Air Sealing) and Section 5.6.5 (Ceiling/Attic Insulation) adjustment factor of 72% that was derived from air sealing and insulation research. The 72% adjustment factor was derived from a gas consumption data regression analysis with an experimental design that does not require NTG adjustment.
- 3. Free ridership is based on a survey of GPY6 and CY2018 participants of the HES program that participated between August 2017 and June 2018.
- 4. There were too few responses for some of these measures to apply the results from the survey of GPY6 and CY2018 participants at a measure level. Instead, we combined the scores from the 40 weatherization responses (excluding attic insulation which is not

#### **Home Energy Savings**

installed on a single measure basis) and used the simple average to represent this group of measures.

5. There were too few responses for this measure to use the results from the survey of GPY6 and CY2018 participants of the HES program alone. ICC Staff suggestion with SAG consensus was combining the Nicor Gas (12 responses) and PG & NSG (21 responses) survey question results for the re-programming t-stat value (combined 33 responses average FR=0.34), and then take an average of those results and the water heater temp setback results (FR = 0.09) (SAG consensus). Final FR=0.22

Navigant provides measure-level NTG recommendations for CY2020 applying the findings of recent NTG research and TRM v8.0 specifications in the table below.

Program Path	Measure	FR	PSO	NTG	FR Source
	Showerhead	0	0.07	1.07	1
	Kitchen Aerator	0	0.07	1.07	1
	Bathroom Aerator	0	0.07	1.07	1
Direct Install	Programmable Thermostat	0.26	0.07	0.81	3
	Re-Programming Thermostat	0.22	0.07	0.85	5
	Hot Water Pipe Insulation	0.08	0.07	0.99	3
	Water Heater Temperature Setback	0.09	0.07	0.98	3
	Air Sealing plus adding Attic Insulation	NA	NA	NA	2
Weatherization	Air Sealing without adding Attic Insulation	0.24	0.07	0.83	4
	Wall, Basement Sidewall, Floor Above Crawlspace, Rim/Band Joist	0.22	0.07	0.85	4
	Duct Sealing	0.14	0.07	0.93	4

Source: The participant spillover value of 0.07 is from the HES spillover survey Navigant conducted with 100 GPY6 participants that participated in the program between June 2016 and July 2017. The source and explanation for the measure-level free ridership values referenced in the table above are as follows:

#### Free Ridership Sources

- 1. Illinois TRM version 8.0 specifies that faucet aerators and showerheads should have free ridership set at zero when estimating gross savings using the Residential Section of the TRM specified baseline average water flow rate. Faucet aerators and showerheads may receive a spillover adjustment.
- 2. All scenarios of Air Sealing plus added Attic Insulation installed in the same project (whether or not additional measures are installed in the same project) do not receive further free ridership or spillover adjustment. This applies only if the savings for

## **Home Energy Savings**

natural gas heating are estimated using the Illinois TRM Version 8.0, Section 5.6.1 (Air Sealing) and Section 5.6.5 (Ceiling/Attic Insulation) adjustment factor of 72% that was derived from air sealing and insulation research. The 72% adjustment factor was derived from a gas consumption data regression analysis with an experimental design that does not require NTG adjustment.

- 3. Free ridership is based on a survey of GPY6 and CY2018 participants of the HES program that participated between August 2017 and June 2018.
- 4. Navigant research of free ridership from a telephone survey administered to ComEd EPY9/GPY6 and CY2018 Weatherization Rebates Program participants that were joint with PGL, NSG and Nicor Gas. Navigant conducted the net-to-gross (NTG) research in Fall 2018 with EPY9/GPY6 and CY2018 participants and in Spring 2019 with only CY2018 duct sealing participants. Analyzed completes: Attic Insulation (61), Air Sealing (68), Duct Sealing (79). Wall insulation FR is a weighted average value, applied to other insulation measures. Survey was fuel neutral and used TRM v7.0 protocols. Navigant recommended updating older gas research with these newer joint values, described in Navigant memo to ComEd July 19, 2019.
- 5. There were too few responses for this measure to use the results from the survey of GPY6 and CY2018 participants of the HES program alone. ICC Staff suggestion with SAG consensus was combining the Nicor Gas (12 responses) and PG & NSG (21 responses) survey question results for the re-programming t-stat value (combined 33 responses average FR=0.34), and then take an average of those results and the water heater temp setback results (FR = 0.09) (SAG consensus). Final FR=0.22

	energySMART Energy Saving Kits
GPY1	Launched in GPY3
GPY2	Launched in GPY3
GPY3	NTG 0.84
	Free ridership 16%; Spillover 0%
	<b>Method</b> : GPY3 program participant self-report data, drawn from analysis of 75 interviews.
GPY4	NTG 0.84
	Free ridership 16%; Spillover 0%
	Method: NTG values for GPY4 were deemed and reported in Table 14 of the Nicor Gas filed
	Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.84
	Free ridership 16%; Spillover 0%
	Method: GPY3 program participant self-report data, drawn from analysis of 75 interviews.
GPY6	NTG 0.84
	Free ridership 16%; Spillover 0%
	Method: No change to values from GPY5.
2018	All Measures Except Faucet Aerators:
(GPY7)	NTG: 0.84; Free Ridership: 0.16; Participant Spillover: 0.00
	Faucet Aerators:
	NTG: 1.00; Free Ridership: 0.00; Participant Spillover: 0.00
	<b>Method</b> : For measures except faucet aerators: No new research; Retained GPY6 final value.
	For faucet aerators: TRM version 6.0 specifies that the free ridership for faucet aerators be set
	at zero when estimating gross savings using the TRM specified baseline average water flow
	rate.
2019	All Measures Except Faucet Aerators and Showerheads:
	NTG: 0.84; Free Ridership: 0.16; Participant Spillover: 0.00
	Faucet Aerators and Showerheads:
	NTG: 1.00; Free Ridership: 0.00; Participant Spillover: 0.00
	<b>Method</b> : For measures except faucet aerators and showerheads: No new research; Retained
	GPY7 final value. For faucet aerators and showerheads: TRM version 7.0 specifies that the free ridership for faucet aerators and showerheads be set at zero when estimating gross
	savings using the TRM specified baseline average water flow rate.
2020	All Measures Except Faucet Aerators and Showerheads:
2020	NTG: 0.84; Free Ridership: 0.16; Participant Spillover: 0.00
	Faucet Aerators and Showerheads:
	NTG: 1.00; Free Ridership: 0.00; Participant Spillover: 0.00
	<b>Method</b> : No new research.
	For all measures except faucet aerators and showerheads: No new research; Retained 2019
	final value. NTG applies to weatherization measures distributed through this delivery
	method.
	For faucet aerators and showerheads: TRM version 8.0 specifies that the free ridership for
	faucet aerators and showerheads be set at zero when estimating gross savings using the
	Residential Section of the TRM specified baseline average water flow rate.

	Elementary Energy Education
GPY1	NTG 0.68 - 0.96 (varies by measure and participant group)
	Free ridership 0.18-0.53
	Spillover 0.07-0.19
	<b>Method</b> : Customer self-report, 223 surveys completed from a population of 9,972.
GPY2	NTG 0.79
	Free ridership N/A; Spillover N/A
	Method: SAG deemed NTG ratio
GPY3	NTG 0.79
	Free ridership N/A; Spillover N/A
	Method: SAG deemed NTG ratio
GPY4	NTG 0.79
	Free ridership N/A; Spillover N/A
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in
	Table 14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.05
	Free ridership 0.14; Spillover 0.19
	<b>Method</b> : No new Illinois research. Free-ridership was estimated as the average of values
	from three Elementary Energy Education impact evaluation reports (weighted 2/3
	showerheads, 1/3 aerators): NIPSCO (FR=12%; final report June 2013), Nicor Gas Rider 29
	(FR=3%; final report September 2011), and GPY1 Nicor Gas (FR=27%; final report (July
	2013). Rider 29 did not estimate spillover; the spillover is the average of results from
	NIPSCO (SO=21.5%) and GPY1 Nicor Gas (SO=17%).
GPY6	Program NTG: 1.00
	Water Efficient Showerheads NTG 1.00
	Water Efficient Kitchen Aerators NTG 1.00
	Water Efficient Bath Aerators NTG 1.00
	Method: Based on SAG consensus.
2018	Program NTG: 1.00
(GPY7)	Method: No new research. Retained GPY6 final value. Program value applies to all
	natural gas saving measures offered through the program, including Water Efficient
	Showerheads; Water Efficient Kitchen Aerators; Water Efficient Bath Aerators; Water
2010	Heater Setback, and Shower Timers.
2019	Program NTG: 1.00
	<b>Method:</b> No new research. SAG Consensus. Program value applies to all natural gas
	saving measures offered through the program, including Water Efficient Showerheads;
	Water Efficient Kitchen Aerators; Water Efficient Bath Aerators; Water Heater Setback,
2020	and Shower Timers.
2020	Program NTG: 1.00
	<b>Method:</b> No new research. Program value applies to all natural gas saving measures
	offered through the program, including Water Efficient Showerheads; Water Efficient
	Kitchen Aerators; Water Efficient Bath Aerators; Water Heater Setback, and Shower Timers.
	Timers.

	Behavioral Energy Savings
GPY1	NA
	Launched in GPY3
GPY2	NA
	Launched in GPY3
GPY3	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: GPY3 billing analysis will yield a net savings value that includes FR and
	participant SO impacts.
GPY4	NA
GPY5	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: GPY5 billing analysis will yield a net savings value that includes FR and
	participant SO impacts.
GPY6	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: GPY6 billing analysis will yield a net savings value that includes FR and
	participant SO impacts.
2018	NTG: Not applicable when the natural gas savings calculated by evaluation is based on
(GPY7)	regression analysis on energy use data and thus is a net savings number; no additional NTG
	adjustment is applied.
2019	NTG: No NTG adjustment is applied to evaluation verified gross savings estimated for first
	year pilot programs and research projects, or for savings derived from a billing regression
	analysis with an experimental design that does not require further net savings adjustment.
2020	NTG: No NTG adjustment is applied to evaluation verified gross savings estimated for first
	year pilot programs and research projects, or for savings derived from a billing regression
	analysis with an experimental design that does not require further net savings adjustment.

	Residential New Construction
GPY1	NTG not evaluated. Program just launched. No impact evaluation.
GPY2	NTG 0.80; Free ridership 0.20; Spillover 0.00
	Method: SAG deemed NTG ratio. The 0.80 NTG was a planning value assigned to the first
	full year of the program, based on relevant research available at that time (including CPUC
	NTG=0.80). Preliminary NTG research was conducted on GPY2 builders based on a small
	sample (seven builders). The GPY2 preliminary research was not used in setting NTG
	values because it was based on then current building practices compared with the 2009 code,
	and not the more stringent 2012 code that was coming into force. Evaluation concluded the
	free-ridership value would not be representative of the more stringent 2012 code.
GPY3	NTG 0.80; Free ridership 0.20; Spillover 0.00
	Method: SAG deemed NTG ratio.
GPY4	NTG 0.80; Free ridership 0.20; Spillover 0.00
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.00; Free ridership N/A; Spillover N/A
	Method: No new Illinois research. Navigant examined recent research to assess whether to
	update the previous values, given that the program will have been operating for four years
	in GPY5, and should be creating spillover and market effects. Secondary research on more
	mature residential new construction programs (including MA Res NC (NTG=1.18), National
	Grid RI (NTG=1.0), CPS Energy Savers (NTG=1.0), and Navigant/ODC/Arizona Public
	Service RNC market effects 2011 IEPEC paper) found that spillover and market effects are a
	significant component of the NTG value so that NTGRs are commonly 1.0 or higher.
	Consensus conclusion was that the GPY5 RNC NTG value be 1.00, with the expectation that
	spillover and market effects will offset free-ridership.
GPY6	NTG: 0.65; Free ridership: 0.39; Participant Spillover: 0.04
	Non-Participant Spillover: No value for non-participating builders
	<b>Method</b> : Navigant conducted interviews with builders and raters who participated in
	GPY4/EPY7 and GPY3/EPY6 in the winter of 2015 and used data from these interviews to
	estimate free-ridership and spillover for the program. Research included three measure
	areas: framing and insulation, HVAC, and other. Navigant interviewed a total of twelve
	builders (participant pop. 38) and six raters (participant pop. 11) representing 45 percent and
	67 percent of homes in the GPY4/EPY7 program, respectively. Three of the builder
	interviewees represented nearly 80 percent of the interviewed builders' homes; however, the
	overall program participation is heavily skewed towards a small number of builders as well.
	In GPY4/EPY7, the top five (of 38) builders represented 80 percent of program homes.
	This research resulted in an overall range of NTG estimates from 0.39 to 0.65 for gas and 0.35 to 0.63 for electric. Given the uncertainty around self-reported NTG results and ongoing
	program efforts to reduce free-ridership, Navigant recommended using the maximum NTG
	values for prospective GPY6 application.
2018	NTG: 0.65
(GPY7)	Method: No new research. Retained GPY6 final value.
2019	NTG: 0.65
2017	Method: No new research. Retained 2018 (GPY7) final value.
2020	NTG: 0.65
2020	Method: No new research. Retained 2019 final value.
	Treemon, INO HEAV TESCATER, INCLUMENT 2017 IIII VALUE.

	Multifamily Program
GPY1	Program NTG: 0.95
	Water Efficient Showerheads NTG 0.95
	Water Efficient Kitchen Aerators NTG 0.95
	Water Efficient Bath Aerators NTG 0.95
	Research Method: Participant self-report. CATI telephone survey with participating
	decision-makers (20 property managers).
GPY2	Dwelling Unit NTG 0.96
	Common Area NTG 0.93
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed. Values based on GPY1 evaluation research.
GPY3	Dwelling Unit NTG 0.96
	Common Area NTG 0.93
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed. Values based on GPY1 evaluation research.
GPY4	Dwelling Unit NTG 0.96
	Common Area NTG 0.93
	Free ridership N/A
	Spillover N/A
	<b>Method</b> : NTG values for GPY4 were deemed using values from GPY3, and reported in
CD) (=	Table 14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	Dwelling Unit NTG 0.95
	Free ridership: 0.07; Spillover: 0.02
	Comprehensive/Common Area NTG 0.94
	Free ridership 0.08; Spillover 0.02  Method: GPY3 participant self-report. CATI telephone survey with participating GPY3
	decision-makers (74 property owners/managers).
GPY6	Dwelling Unit Direct Install NTG 0.95
GITO	Free ridership: 0.07; Spillover: 0.02
	Comprehensive/Common Area NTG 0.94
	Free ridership: 0.08; Spillover: 0.02
	<b>Method</b> : GPY3 participant self-report. CATI telephone survey with participating GPY3
	decision-makers (74 property owners/managers).
2018	Dwelling Unit Direct Install (excluding faucet aerators):
(GPY7)	NTG: 0.95; Free Ridership: 0.07; Spillover: 0.02
	Dwelling Unit Direct Install (faucet aerators):
	NTG: 1.02 ; Free Ridership: 0.00 ; Spillover: 0.02
	Comprehensive/Common Area:
	NTG: 0.94 ; Free Ridership: 0.08 ; Spillover: 0.02
	Method: For measures except faucet aerators: FR & PSO (Nicor Gas EM&V GPY4); NPSO
	(no value). For faucet aerators: TRM version 6.0 specifies that the free ridership for faucet
	aerators be set at zero when estimating gross savings using the TRM specified baseline
	average water flow rate.
2019	Assessment/Direct Install (all measures except faucet aerators and showerheads when
	using TRM specified baseline average water flow rates) NTG: 0.95

## **Multifamily Program**

FR = 0.07 & PSO = 0.02 (Nicor Gas EM&V GPY4); NPSO (no value)

# Assessment/Direct Install (faucet aerators and showerheads when using TRM specific baseline average water flow rates) NTG: 1.02

TRM version 7.0 specifies that the free ridership for faucet aerators and showerheads be set at zero when estimating gross savings using the TRM specified baseline average water flow rate. PSO = 0.02 (Nicor Gas EM&V GPY4); NPSO (no value).

#### Comprehensive/Common Area NTG: 0.94

FR & PSO (Nicor Gas EM&V GPY4); NPSO (no value)

Method: No new research. Retained GPY7 final values.

Direct Install (DI) In-Unit and Common Area (all measures except in-unit DI faucet aerators and in-unit DI showerheads) NTG: 0.96; Free Ridership: 0.05; Participant Spillover: 0.01; NPSO = 0.00

**Method:** Navigant research with CY2018 participants for FR and GPY6 participants for PSO. The free ridership results meet a 90% confidence interval within 5% precision, based on 15 respondents receiving pipe insulation or programmable thermostats from a population of 95 unique direct installation participants (property owners and managers) from 2018 from Nicor Gas, Peoples Gas, and North Shore Gas, excluding accounts that only installed showerheads and aerators. Participant Spillover from survey of 65 participants from a sample of Nicor Gas, Peoples Gas, and North Shore Gas GPY6 multi-family program participants. NPSO (PGL & NSG EM&V GPY5; TRM v6.0 algorithms). Trade ally interviews did not find NPSO.

Direct Install In-Unit (faucet aerators and showerheads when using TRM specific baseline average water flow rates) NTG: 1.01; Free Ridership: 0.0; Participant Spillover: 0.01; NPSO = 0.00

TRM version 8.0 specifies that the free ridership for aerators and showerheads be set at zero when estimating gross savings using the Residential Section of the TRM specified baseline average water flow rate. Participant Spillover from survey of 65 participants from a sample of Nicor Gas, Peoples Gas, and North Shore Gas GPY6 multi-family program participants. NPSO (PGL & NSG EM&V GPY5; TRM v6.0 algorithms). Trade ally interviews did not find NPSO.

#### Comprehensive All Rebated Measures NTG: 0.93

FR (0.08); NPSO (no value); PSO (0.01)

**Method:** FR (Nicor Gas EM&V GPY4); NPSO (no value). Free ridership value retained from 2019. Participant Spillover from survey of 65 participants from a sample of Nicor Gas, Peoples Gas, and North Shore Gas GPY6 multi-family program participants.

	Small Rusiness Energy Savings
GPY1	Small Business Energy Savings NTG 1.00
GPYI	
	Free ridership 2%
	Spillover 2%  Mathed. Gustom on cells report combined with trade allowingut. 24 postisingut company
	<b>Method</b> : Customer self-report combined with trade ally input. 24 participant surveys
	completed from a population of 272. Basic method of participant free-ridership analysis was
	used. No participant spillover was found. Customer participant self-reported free-ridership was 20 percent for Nicor. Individual trade ally responses (representing over 80% of PY1
	program savings) to free-ridership questions were weighted by their respective fuel-specific
	program savings contributions and combined for a fuel-specific maximum overall free-
	ridership rate. This approach resulted in an evaluation estimate of 0.02 free-ridership for gas
	measures that was balanced by spillover of 0.02 resulting in a NTG ratio of 1.00 for Nicor.
GPY2	NTG 1.00
GITZ	Free ridership 2%
	Spillover 2%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY3	NTG 1.00
	Free ridership 2%
	Spillover 2%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY4	NTG 1.00
	Free ridership 2%
	Spillover 2%
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.93
	Free ridership 9%
	Spillover 2%
	<b>Method</b> : The GPY5 NTG value uses an equal-weight average of the free-ridership estimate
	from participant survey research performed on ComEd participants during EPY7 with the
	free-ridership estimate derived from Nicor Gas trade ally interviews in GPY1. For participant
	spillover, the EPY7 ComEd result was 2%, the Nicor Gas GPY1 result was 2%, and PGL/NSG
	GPY1 result was 1%. A value of 2% for participant spillover was set for all three utilities. This
	results in a NTGR of 0.93. For ComEd PY7 NTG research, Navigant conducted a CATI survey
	of 70 program projects drawn at random from a sample frame of 4,441 projects with ex-ante
	savings of 5,000 kWh or greater, representing 82 percent of PY7 projects and 98 percent of PY7
	expected savings. Sample size chosen to attain +/- 10 percent precision at 90 percent
CDV	confidence.
GPY6	NTG 0.93 for Direct Install, Retrofit (custom and prescriptive projects).
	Free ridership 0.09; average of participant (0.16) and trade ally (0.03)
	Participant Spillover 0.02
	Non-Participant Spillover 0.00  Method: The CPV6 NTC value uses an equal weight average of the 16 percent free ridership.
	Method: The GPY6 NTG value uses an equal-weight average of the 16 percent free-ridership
	estimate from participant survey research performed on ComEd participants during EPY7
	(described in GPY5 above) with the three percent free-ridership estimate derived from PGL
	and NSG trade ally interviews in GPY4. The PGL and NSG GPY4 trade ally free ridership is
	based on 12 trade ally interviews from a population of 55. The GPY4 trade ally interviews

### **Small Business Energy Savings**

found no spillover. The GPY4 PGL & NSG trade ally free ridership was considered the best available research value for Nicor Gas, based on similarities in program design and measure mix, and trade ally overlap.

For participant spillover, the EPY7 ComEd result was 2%, the Nicor Gas GPY1 result was 2%, and PG/NSG GPY1 result was 1%. A value of 2% for participant spillover was set for all three utilities.

#### 2018 (GPY7)

Direct Installation: NTG 0.87; Free ridership 0.14, average of participant (0.23) and trade ally (0.06); Participant Spillover: 0.01; Non-Participant Spillover 0.00.

Prescriptive Rebates: NTG 0.81; Free ridership 0.20, average of participant (0.34) and trade ally (0.06); Participant Spillover: 0.01; Non-Participant Spillover 0.00.

Custom Incentives: NTG 0.88; Free ridership 0.13, average of participant (0.21) and trade ally (0.06); Participant Spillover: 0.01; Non-Participant Spillover 0.00.

Comprehensive Project Roll-up Average: NTG 0.81; Free ridership 0.20, average of participant (0.34) and trade ally (0.06); Participant Spillover: 0.01; Non-Participant Spillover 0.00.

**Method**: Participant free ridership values are from GPY5 evaluation research conducted by CATI telephone survey with GPY5 decision-makers for these two paths: 30 respondents for direct install (90/6); 40 respondents for prescriptive rebates (90/7). The GPY5 research applied the TRM v6.0 NTG algorithms.

Due to the small population of Small Business custom projects, the GPY5 research completed only five Small Business custom project participant interviews, achieving a 90/23 result. Participant FR research conducted on the GPY5 Business Custom Program produced a free ridership estimate of 0.21, at 90/12, and 0.21 is judged to be the best available value for a custom path-level free ridership. The GPY5 Business Custom Program research used TRM v6.0 NTG algorithms.

Participant spillover of 0.01 is a program-level research result from 75 interviews with Small Business Program GPY5 participants. The GPY5 research applied the TRM v6.0 NTG algorithms.

Interviews with 10 trade allies representing 81 percent of program therm savings produced a free ridership value of 0.06, applicable at the program-level, but did not find evidence of PSO or NPSO.

The comprehensive roll-up NTG value covers Direct Install, Prescriptive, and Custom Small Business path participants. Participant free ridership of 0.34 is a program-level research result from 75 interviews with Small Business Program GPY5 participants, weighted by GPY5 path savings. The GPY5 research applied the TRM v6.0 NTG algorithms. The roll-up NTG value may be used instead of the path-level NTGs.

## **Small Business Energy Savings** 2019 No new research. For CY2019, Navigant recommended using the TRM v7.0 methodology to weight the participant and service provider free ridership scores because the weighted triangulation method appropriately gives more weight to more certain results. The free ridership research we used for scoring the weighting of service providers and participants was conducted in GPY5. Navigant reviewed the reports that documented our methodology, sample sizes, survey instruments, and results for free ridership research, and then used judgement to assign scores to the triangulation factors according to TRM v7.0. The TRM v7.0 weighting methodology is not applied to spillover. See Navigant memo: Weighting Gas Utility Small Business Service Provider and Participant Free Ridership using the TRM Version 7.0 Protocol and CY2019 NTG Recommendations, 9/19/18. Direct Install: NTG 0.92; Participant Free Ridership: 0.23; Service Provider Free Ridership: 0.00; 40/60: 0.09; Participant Spillover: 0.01. FR based on responses from GPY5 participants (90/6). Service Provider for direct install is the program implementation contractor - FR is set at zero PSO based on responses from GPY5 participants, TRM v6 NPSO: Ten GPY5 SB trade ally interviews (representing 81% of program savings) found no PSO or NPSO Prescriptive Rebates: NTG -0.83; Participant Free Ridership: 0.34; Trade Ally Free Ridership: 0.06; 44/56: 0.18; Participant Spillover: 0.01. FR based on responses from GPY5 participants (90/7) and TAs, TRM v6 PSO based on responses from GPY5 participants, TRM v6 NPSO: Ten GPY5 SB trade ally interviews found no PSO or NPSO Custom Rebates: NTG: 0.93; Participant Free Ridership: 0.21; Trade Ally Free Ridership: 0.06; 12/88: 0.08; Participant Spillover: 0.01. Participant FR based on Business Custom Program - insufficient number of Small Business custom responses (5) to make path-level estimate (90/23) Trade Ally FR based on ten GPY5 SB TA interviews. PSO based on responses from GPY5 SB participants, TRM v6 NPSO: Ten SB GPY5 trade ally interviews found no PSO or NPSO 2020 No new research. For CY2019, Navigant recommended using the TRM v7.0 methodology to weight the participant and service provider free ridership scores because the weighted triangulation method appropriately gives more weight to more certain results. The free ridership research we used for scoring the weighting of service providers and participants was conducted in GPY5. Navigant reviewed the reports that documented our methodology, sample sizes, survey instruments, and results for free ridership research, and then used judgement to assign scores to the triangulation factors according to TRM v7.0. The TRM v7.0 weighting methodology is not applied to spillover. See Navigant memo: Weighting Gas Utility Small Business Service Provider and Participant Free Ridership using the TRM Version 7.0 Protocol and CY2019 NTG Recommendations, 9/19/18. Direct Install: NTG 0.92; Participant Free Ridership: 0.23; Service Provider Free Ridership: 0.00; 40/60: 0.09; Participant Spillover: 0.01.

### **Small Business Energy Savings**

FR based on responses from GPY5 participants (90/6). Service Provider for direct install is the program implementation contractor - FR is set at zero

PSO based on responses from GPY5 participants, TRM v6

NPSO: Ten GPY5 SB trade ally interviews (representing 81% of program savings) found no PSO or NPSO

# Prescriptive Rebates: NTG: 0.83; Participant Free Ridership: 0.34; Trade Ally Free Ridership: 0.06; 44/56: 0.18; Participant Spillover: 0.01.

FR based on responses from GPY5 participants (90/7) and TAs, TRM v6

PSO based on responses from GPY5 participants, TRM v6

NPSO: Ten GPY5 SB trade ally interviews found no PSO or NPSO

# Custom Rebates: NTG: 0.93; Participant Free Ridership: 0.21; Trade Ally Free Ridership: 0.06; 12/88: 0.08; Participant Spillover: 0.01.

Participant FR based on Business Custom Program - insufficient number of Small Business custom responses (5) to make path-level estimate (90/23)

Trade Ally FR based on ten GPY5 SB TA interviews.

PSO based on responses from GPY5 SB participants, TRM v6

NPSO: Ten SB GPY5 trade ally interviews found no PSO or NPSO

	<b>Business and Public Sector: Business Energy Efficiency Rebate</b>
	Program
GPY1	NTG 0.73
	Free ridership 0.27
	Spillover 0.00
	Method: Customer self-report: 34 surveys completed from a population of 146. Standard
	Rigor approach. No quantifiable participant spillover was found from customer self-reports.
GPY2	NTG 0.73
	Free ridership 27%
	Spillover 0%
	Method: SAG approved NTG ratio based on GPY1 research.
GPY3	NTG 0.83
	Free ridership 27%
	Spillover 10%
	Method: SAG approved NTG ratio based on GPY1 free-ridership research and deemed
	spillover.
GPY4	NTG 0.83
	Free ridership 27%
	Spillover 10%
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.68
	Free ridership 35%
	Participant Spillover 1%
	Non-Participant Spillover: 2%
	Method: NTG ratio based on GPY4 free-ridership and participant spillover research
	consisting of interviews with 44 GPY3 customer participants and 20 GPY3 trade ally
	participants. Standard Rigor approach. Non-participant spillover drawn from GPY2 research
CDV/	consisting of 31 non-participating trade ally interviews.
GPY6	NTG 0.68
	Free ridership 35%  Participant Smill over 199
	Participant Spillover 1% Non-Participant Spillover: 2%
	Method: NTG ratio based on GPY4 free-ridership and participant spillover research. Non-
	participant spillover drawn from GPY2 research consisting of 31 non-participating trade ally
	interviews.
2018	NTG: 0.68
(GPY7)	Method: No new research. Retained GPY6 final value.
2019	NTG: 0.68; Free Ridership: 0.35; Participant Spillover: 0.01; Non-Participant Spillover: 0.02
	<b>Method:</b> No new research. Retained GPY7 final value.
2020	NTG: 0.86
	Free Ridership: 0.19; Participant Spillover: 0.04; Non-Participant Spillover: 0.01
	Method: Based on FR, PSO, and Steam Trap NPSO from 2018 Navigant research with 2018
	BEER program participants, trade allies, and non-participating steam trap trade allies.
	Participant FR value of 0.23 based on 31 interviews (C/P=90/11). Trade Ally FR of 0.11 based
	on interviews with 12 non-steam trap TAs and 7 steam trap TAs. Participant/TA FR results
	weighted 66/34. Participant spillover from 2 respondents of 31 interviews with 2018

## Business and Public Sector: Business Energy Efficiency Rebate Program

participants: installed steam traps (majority of PSO) and non-steam trap measures (minimal PSO).

Non-Steam Trap NPSO (Nicor Gas EM&V GPY2) value is 0.02 weighted with steam trap NPSO (0.0) to equal 0.01. Non-participant spillover from GPY2 research consisted of 31 non-participating trade ally interviews, of which 10 responded to spillover questions and two identified spillover amounting to 2% of program savings. Reviewing the 2018 steam trap NTG research that included participants, and participating and non-participating trade allies, we revised the steam trap non-participant spillover to zero. We did not change the non-participant spillover for non-steam traps. Combining the two estimates results in a non-participant spillover of 0.01.

	Business and Public Sector Custom Incentive Program
GPY1	NTG: 0.53
OI II	Free ridership 47%
	Spillover 0%
	<b>Method</b> : Customer self-report: 11 surveys completed from a population of 28.
	Standard Rigor approach. Trade allies called for 3 participants and their responses factored in
	to the customer free ridership calculation.
GPY2	NTG: 0.72
01 12	Free ridership 28%
	Spillover 0%
	<b>Method</b> : Evaluation research consisting of GPY2 participating customer self-reports. Free-
	ridership of 28% and participant spillover of 0% from 16 participating customer NTG
	interviews completed from a population of 73 projects. Standard Rigor approach.
GPY3	NTG: 0.73
	Free ridership 27%
	Spillover 0%
	<b>Method</b> : Evaluation research consisting of 7 participating GPY3 customer self-reports, with
	the program level estimate based on combining samples and populations from GPY2 and
	GPY3. Standard Rigor approach.
GPY4	NTG: 0.53
	Free ridership 47%
	Spillover 0%
	Method: NTG values for GPY4 were deemed using values from GPY1, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG: 0.73
	Free ridership 27%
	Spillover 0%
	Method: Values from GPY3 evaluation research.
GPY6	NTG: 0.73
	Free ridership 27%
	Spillover 0%
•010	Method: Values from GPY3 evaluation research.
2018	NTG: 0.79
(GPY7)	Free ridership: 0.21
	Participant Spillover: 0.00
	Non-Participant Spillover: 0.00
	<b>Method</b> : Participant free ridership and participant spillover are from GPY5 survey research
	that produced a free ridership of 0.21 based on 14 interviews (90/12) and no spillover,
	applying TRM v6.0 NTG methodologies. Interviews with 8 trade allies did not find evidence
	of PSO or NPSO. The GPY5 research applied the TRM v6.0 NTG algorithms.
2019	NTG: 0.79; Free Ridership: 0.21
_017	Method: No new research. FR based on responses from GPY5 participants, TRM v6 PSO
	based on responses from GPY5 participants, TRM v6. NPSO: Eight GPY5 trade ally interviews
	found no PSO or NPSO
2020	NTG: 0.79; Free Ridership: 0.21

<b>Business and Public Sector Custom Incentive Program</b>
Method: No new research. FR based on responses from GPY5 participants, TRM v6 PSO
based on responses from GPY5 participants, TRM v6. NPSO: Eight GPY5 trade ally interviews
found no PSO or NPSO

	Business and Public Sector Combined Heat and Power
GPY5	Launched in GPY5
	NTG 0.73
	Free ridership 0.73
	Spillover 0.00
	Method: GPY5 NTG value for Nicor Gas Custom Program.
GPY6	NTG: Project-specific NTG values to be determined by evaluation early in each project. If
	that is not possible, the default of 0.80 NTG will be used.
	Method: NTG of 0.80 is an average based on evaluation secondary research and NYSERDA's
	0.90 NTG.
2018	NTG: Project-specific NTG values to be determined by evaluation early in each project. If
(GPY7)	that is not possible, the default of 0.80 NTG will be used.
	Method: No new research. Retained GPY6 approach.
2019	NTG: Project-specific NTG values to be determined by evaluation early in each project. If
	that is not possible, the default of 0.80 NTG will be used.
2020	NTG: Project-specific NTG values to be determined by evaluation early in each project. If
	that is not possible, the default of 0.80 NTG will be used.
	<u></u>

	Business and Public Sector Strategic Energy Management (SEM)
GPY5	Launched in GPY5
	NTG 0.91
	Free ridership 0.09
	Spillover 0.00
	Method: Free-ridership value from GPY5 Nicor Gas Retro-Commissioning. The non-
	participant spillover value is set at zero. The SEM NTG value applies only to incremental
	savings attributed to the SEM program that are not accounted for in other programs.
GPY6	NTG 1.00
	Free ridership: NA
	Participant Spillover: NA
	Non-Participant Spillover: NA
	Method: SAG consensus value. Program NTG value would apply to other cohorts (for
	example, healthcare) as well as industrial. For equipment measures identified through SEM
	that are channeled through other incentive programs, use the NTG of the program
	processing the equipment incentive.
2018	NTG: 1.00
(GPY7)	Method: No new research. Retained GPY6 final value.

	Business and Public Sector Strategic Energy Management (SEM)
2019	NTG: 1.0 Method: SAG Consensus. Program NTG value would apply to other cohorts (for example, healthcare) as well as industrial. For equipment measures identified through SEM that are channeled through other incentive programs, use the NTG of the program processing the equipment incentive
2020	NTG: 1.0  Method: No new research. SAG Consensus. Program NTG value would apply to other cohorts (for example, healthcare) as well as industrial. For equipment measures identified through SEM that are channeled through other incentive programs, use the NTG of the program processing the equipment incentive

	<b>Business and Public Sector Retro-Commissioning</b>
GPY1	NTG 1.02
Gili	Free ridership 9%
	Spillover 11%
	Method: Customer and service provider self-report.
	NTG based on GPY1 research – 11 participants with gas savings and eight of nine service
	providers surveyed. Enhanced method. Participant and Service Provider spillover
	researched.
GPY2	NTG 1.02
GITZ	Free ridership 9%
	Spillover 11%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY3	NTG 1.02
Gris	Free ridership 9%
	Spillover 11%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY4	NTG 1.02
GITT	Free ridership 9%
	Spillover 11%
	<b>Method</b> : NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.02
	Free ridership 9%
	Spillover 11%
	<b>Method</b> : No new research. Values based on GPY1 evaluation research.
GPY6	NTG 1.02
	Free ridership 9%
	Spillover 11%
	Method: No new research. Values based on GPY1 evaluation research.
2018	NTG: 1.02
(GPY7)	Method: No new research. Retained GPY6 final value.
2019	NTG: 0.94; Free Ridership: 0.06, No Spillover identified.
	Method: Evaluation research conducted 2017 and 2018 with GPY6/EPY9 project participants
	resulted in a NTG of 0.94 for gas. Memo: Net-to-Gross Research Results from EPY9/GPY6 for the
	Coordinated Utility Retro-Commissioning Program, Navigant, 8/25/18, revised 9/14/18. FR results
	weighted 36% for participants (FR=0.13) and 64% for service providers (FR=0.025). No
	spillover identified.
2020	NTG: 0.94; Free Ridership: 0.06, No Spillover identified.
	Method: No new research. Evaluation research conducted 2017 and 2018 with GPY6/EPY9
	project participants resulted n a NTG of 0.94 for gas. Memo: Net-to-Gross Research Results from
	EPY9/GPY6 for the Coordinated Utility Retro-Commissioning Program, Navigant, 8/25/18, revised
	9/14/18. FR results weighted 36% for participants (FR=0.13) and 64% for service providers
	(FR=0.025). No spillover identified.

	<b>Business and Public Sector Dedicated New Construction</b>
	Program
GPY1	NTG 0.33
Gi ii	Free ridership 67% Spillover 0%
	<b>Method</b> : Customer self-report for all projects. Interviews with individuals representing 4 of 7
	projects with gas incentives. NTG scores were adjusted for standard design national retail
	stores and LEED projects.
GPY2	NTG 0.52
	Free ridership N/A Spillover N/A
	Method: SAG deemed NTG ratio based on electric program evaluation results from EPY4.
GPY3	NTG 0.52
	Free ridership N/A Spillover N/A
	Method: SAG deemed NTG ratio based on electric program evaluation results from EPY4.
GPY4	NTG 0.52
	Free ridership N/A Spillover N/A
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.92
	Free ridership 8% Spillover 0%
	<b>Method</b> : Gas-weighted free-ridership and spillover results from participant interviews
	conducted for the Nicor Gas and ComEd GPY3/EPY6 Business New Construction Program
CDV/	evaluation.
GPY6	NTG 0.67  Mathod, ED, DSO, and NDSO research conducted for Nicon Cos and ComEd for CDV4/EDV7
	<b>Method</b> : FR, PSO, and NPSO research conducted for Nicor Gas and ComEd for GPY4/EPY7 resulted in a NTG of 0.57 for gas. SAG consensus for GPY6 is a three-year average of 0.52,
	0.92, and 0.57. Also applies to small business new construction.
2018	NTG: 0.77
(GPY7)	Method: Research conducted for ComEd and gas utility program partners for GPY5/EPY8
(0117)	resulted in a NTG ratio of 0.83 for natural gas measures. SAG consensus for GPY6 and 2018
	(GPY7) was to use a three-year average of the most recent research values. For 2018 (GPY7),
	the three most recent research values are: 0.92, 0.57, and 0.83, producing an average of 0.77.
	The NTG value also applies to small business new construction.
2019	NTG: 0.70
	Method: Evaluation research conducted during GPY6/EPY9 for gas utility and ComEd
	projects resulted in a NTG of 0.48 for gas, applying TRM v6.0 methodologies. Memo: Net-to-
	Gross Research Results from the EPY9/GPY6 Non-Residential New Construction Program,
	Navigant, 8/24/18, revised 9/21/18. FR based on 24 interviews, PSO based on 120 on-line
	survey responses. SAG consensus NTG for GPY6 and 2018 (GPY7) was to use a three-year
	average of the most recent research results (which were 0.92, 0.57, and 0.83 for 2018 (GPY7).
	For 2019, the SAG consensus is a four-year average of NTG values (0.70), based on: 0.92, 0.57,
	0.83, and 0.48.
2020	NTG: 0.58; Free Ridership: 0.42
	<b>Method:</b> NTG Average of previous 4 program years GPY4 (0.57), GPY5 (0.83), GPY6 (0.48), &
	CY2018 (0.45); 2018 FR estimate of 55% from Navigant CY2018 research, based on 23
	completed interviews.

	Emerging Technologies Program
GPY1	NTG N/A
	Free ridership N/A
	Spillover N/A
	Method: N/A
	This program feeds other C&I programs; any impacts were attributed to the relevant
	program.
GPY2	NTG 1.00
through	Free ridership N/A
GPY5	Spillover N/A
	Method: The NTG ratio was deemed by SAG.
GPY6	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: Use value from GPY2 through GPY5.
2018	NTG: No Recommendation.
(GPY7)	Method: No new research. Use NTG guidance for 2019 if savings are claimed.
2019	NTG 1.00
	Method: No NTG adjustment is applied to evaluation verified gross savings estimated for
	first year Emerging Technologies pilot programs and research projects.
2020	NTG 1.00
	Method: No NTG adjustment is applied to evaluation verified gross savings estimated for
	first year Emerging Technologies pilot programs and research projects.

	Building Operator Certification Training
2018	NTG: No Recommendation.
(GPY7)	Method: No new research. Use NTG guidance for 2019 if savings are claimed.
2019	NTG 1.00
	Method: In previous years, net savings was estimated directly through participant sampling
	and interviews. No further NTG adjustment is applied if deemed savings are based on
	historical results.
2020	NTG 1.00
	Method: In previous years, net savings was estimated directly through participant sampling
	and interviews. No further NTG adjustment is applied if deemed savings are based on
	historical results.

	Market Transformation
2018	NTG: No Recommendation.
(GPY7)	Method: No new research. Use NTG guidance for 2019 if savings are claimed.
2019	NTG: Pilot Specific
	Method: Pilot program-specific NTG values to be determined by evaluation early in each
	project. If that is not possible, default of 0.8 NTG to be used.
2019	NTG: Pilot Specific

	Market Transformation
	Method: Pilot program-specific NTG values to be determined by evaluation early in each
	project. If that is not possible, default of 0.8 NTG to be used.
2020	NTG: Pilot Specific
	Method: Pilot program-specific NTG values to be determined by evaluation early in each
	project. If that is not possible, default of 0.8 NTG to be used.

	DISCONTINUED: Behavioral Energy Savings-Energy Buzz
GPY1	NTG N/A
	Free-ridership N/A
	Spillover N/A
	Method: PY1 had no impacts due to late launch.
GPY2	NTG N/A
	Free-ridership N/A
	Spillover N/A
	Method: GPY2 found a net savings value of 26 therms per participant based on secondary
	research.
GPY3	NTG N/A
	Free-ridership N/A
	Spillover N/A
	Method: GPY3 will use a deemed net savings value of 26 therms per participant based on
	GPY2 secondary research.
GPY4	Discontinued.

	DISCONTINUED: Nicor Gas Economic Redevelopment
GPY1	NTG 0.8 (planning value)
	Free ridership N/A
	Spillover N/A
	Method: Due to the small number of projects completed in PY1, Navigant used the planning
	NTG value of 0.8.
GPY2	NTG 0.70
	Free ridership N/A
	Spillover N/A
	Method: The NTG ratio was deemed by SAG.
GPY3	NTG 0.70
	Free ridership N/A
	Spillover N/A
	Method: The NTG ratio was deemed by SAG.
GPY4	Discontinued as a separate program.