## North Shore Gas Energy Efficiency Program - Plan Year 6

PY6+ Fifth Quarter Report

PY6 (June 1, 2016 - August 31, 2017)

1 To (othe 1, 2010 - August 31, 2017)																
	Overall Utilit	y EEP Portfolio		Utility EEP Residential Programs					Utility EEP Business Programs				Other Utility Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)					Energy Savings (Net Therms)			
Indicator	Cumulative Net	Revised PY6+ Goal	Revised PY6+	Indicator	Cumulative Net	Revised PY6+	Revised PY6+ Pct.	Indicator	Cumulative Net	Revised PY6+	Revised PY6+	Indicator	Cumulative Net	Revised PY6+	Revised PY6+	
Indicator	Therms YTD	Revised F 10+ Goal	Pct. Achieved	indicator	Therms YTD	Goal	Achieved	indicator	Therms YTD	Goal	Pct. Achieved	indicator	Therms YTD	Goal	Pct. Achieved	
Total	904,831	2,181,433	41%	Total	751,403	1,612,580	47%	Total	153,428	568,853	27%	Total	0	0	NA	
	Progra	am Costs			Progra	m Costs		Program Costs				Program Costs				
Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	Cumulative	Revised PY6+	Revised PY6+ Pct.	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	
indicator	YTD	Budget	Pct. Achieved	indicator	Costs YTD	Budget	Achieved	indicator	YTD	Budget	Pct. Achieved	indicator	YTD	Budget	Pct. Achieved	
Total	\$4,149,735	\$5,335,098	78%	Total	\$2,487,585	\$2,763,445	90%	Total	\$1,053,838	\$1,835,794	57%	Total	\$608,312	\$735,859	83%	

Goals and Budgets above reflect the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

	EEP Residential Programs											
Energy Savings (Therm)												
NSG Residential Programs	Cumulative Net	Planned PY6	Planned PY6	Revised PY6+	Revised PY6+ Pct.	Comments						
NSG Residential Flograms	Therms YTD	Goal	Pct. Achieved	Goal	Achieved	Confinents						
Residential Program	640,798	181,873	352.3%	286,071	224.0%	Strong performance in Weatherization and Rebate programs delivered high savings.						
Multifamily Program	11,945	131,367	9.1%	211,137	5.7%							
Residential Outreach Programs	98,660	707,977	13.9%	1,115,372	8.8%	Includes Home Energy Reports and Elementary Education. Savings are not realized until after the close of the program year.						
Residential Programs - Total	751,403	1,021,216	73.6%	1,612,580	46.6%							

Revised PY6+ Goal reflects the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

	Program Costs Program Costs												
NSG Residential Programs	<b>Cumulative Costs</b>	Planned PY6	Planned PY6	Revised PY6	Revised PY6+ Pct.	Comments							
NOO Residential i Tograms	YTD	Budget	Pct. Achieved	Budget	Achieved	Comments							
Residential Program	\$1,574,726	\$839,372	187.6%	\$1,322,672	119.1%	Cost-effective furnace rebates and cost-sharing with ComEd on Weatherization.							
Multifamily Program	\$235,520	\$330,484	71.3%	\$530,765	44.4%								
Residential Outreach Programs	\$677,339	\$574,742	117.9%	\$910,008	74.4%	Includes Home Energy Reports and Elementary Education. Budget is used throughout the year with therms realized after program year close.							
Residential Programs - Total	\$2,487,585	\$1,744,598	142.6%	\$2,763,445	90.0%								

Revised PY6+ Budget reflects the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

## North Shore Gas Energy Efficiency Program - Plan Year 6

PY6+ Fifth Quarter Report

PY6 (June 1, 2016 - August 31, 2017)

	1 10 (Gailo 1) 2010 Magast 61)															
	Overall Utilit	ty EEP Portfolio		Utility EEP Residential Programs				Utility EEP Business Programs				Other Utility Portfolio Costs				
	Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Indicator	Cumulative Net	Revised PY6+	Revised PY6+ Pct.	Indicator	Cumulative Net	Revised PY6+	Revised PY6+	Indicator	Cumulative Net	Revised PY6+	Revised PY6+	
	Therms YTD	Reviseu P 10+ Goal		indicator	Therms YTD	Goal	Achieved		Therms YTD	Goal	Pct. Achieved	indicator	Therms YTD	Goal	Pct. Achieved	
Total	904,831	2,181,433	41%	Total	751,403	1,612,580	47%	Total	153,428	568,853	27%	Total	0	0	NA	
	Progra	am Costs			Progra	m Costs			Prograr	n Costs		Program Costs				
Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	Cumulative	Revised PY6+	Revised PY6+ Pct.	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	
indicator	YTD	Budget	Pct. Achieved	indicator	Costs YTD	Budget	Achieved	indicator	YTD	Budget	Pct. Achieved	indicator	YTD	Budget	Pct. Achieved	
Total	\$4,149,735	\$5,335,098	78%	Total	\$2,487,585	\$2,763,445	90%	Total	\$1,053,838	\$1,835,794	57%	Total	\$608,312	\$735,859	83%	

Goals and Budgets above reflect the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

	EEP Business Programs											
					Energy Savings (Therm)							
NSG Business Programs	Cumulative Net Therms YTD	Planned PY6 Goal	Planned PY6 Pct. Achieved	Revised PY6 Goal	Revised PY6+ Pct. Achieved	Comments						
Business Program	87,612	319,133	27.5%	523,437	16.7%							
Small Business Program	65,816	28,684	229.5%	45,416								
Business Programs - Total	153,428	347,817	44.1%	568,853	27.0%							

Revised PY6+ Goal reflects the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

	Program Costs													
NSG Business Programs	Cumulative Costs YTD	Planned PY6 Budget	Planned PY6 Pct. Achieved	Revised PY6 Budget	Revised PY6+ Pct. Achieved	Comments								
Business Program	\$762,272	\$960,428	79.4%	\$1,546,619	49.3%									
Small Business Program	\$291,566			\$289,175										
Business Programs - Total	\$1,053,838	\$1,143,065	92.2%	\$1,835,794	57.4%									

Revised PY6+ Budget reflects the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

## North Shore Gas Energy Efficiency Program - Plan Year 6 PY6+ Fifth Quarter Report PY6 (June 1, 2016 - August 31, 2017)

	1 10 (built 1) 2010 Magast 01, 2011)															
	Overall Utilit	y EEP Portfolio		Utility EEP Residential Programs				Utility EEP Business Programs				Other Utility Portfolio Costs				
	Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net	Revised PY6+ Goal	Revised PY6+	Indicator	Cumulative Net	Revised PY6+	Revised PY6+ Pct.	Indicator	Cumulative Net	Revised PY6+	Revised PY6+	Indicator	Cumulative Net	Revised PY6+	Revised PY6+	
indicator	Therms YTD	Revised F10+ Goal	Pct. Achieved	indicator	Therms YTD	Goal	Achieved	indicator	Therms YTD	Goal	Pct. Achieved	indicator	Therms YTD	Goal	Pct. Achieved	
Total	904,831	2,181,433	41%	Total	751,403	1,612,580	47%	Total	153,428	568,853	27%	Total	0	0	NA	
	Progra	am Costs			Progra	m Costs			Progran	n Costs		Program Costs				
Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	Cumulative	Revised PY6+	Revised PY6+ Pct.	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	
indicator	YTD	Budget	Pct. Achieved	indicator	Costs YTD	Budget	Achieved	indicator	YTD	Budget	Pct. Achieved	indicator	YTD	Budget	Pct. Achieved	
Total	\$4,149,735	\$5,335,098	78%	Total	\$2,487,585	\$2,763,445	90%	Total	\$1,053,838	\$1,835,794	57%	Total	\$608,312	\$735,859	83%	

Goals and Budgets above reflect the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

	Other Portfolio Costs												
	Program Costs												
Programs	Cumulative Costs YTD	Planned PY6 Budget	Planned PY6 Pct. Achieved	Revised PY6 Budget	Revised PY6+ Pct. Achieved	Comments							
Administration	\$298,362	\$227,366	131.2%	\$ 360,063	82.9%								
EM&V - EE	\$130,343	\$100,198	130.1%	\$ 158,762	82.1%								
Utility Verification of DCEO Invoices	\$439	\$1,350	32.5%	\$ 2,138	20.5%								
OBF Program Mgt (Coord, Measure Qualification)		\$2,785	0.0%	\$ 2,785	0.0%								
OBF Program Mgt (Financial Institution)	\$15,163	\$36,778	41.2%	\$ 36,778	41.2%								
EM&V - OBF		\$5,000	0.0%	\$ 5,000	0.0%								
Research & Development	\$111,909	\$71,602	156.3%	\$ 104,189	107.4%	Managing to the 3% cap for the three-year period.							
Phase 3 Plan Development	\$52,096	\$51,765	100.6%	\$ 66,144	78.8%								
Other EE Programs - Total	\$608,312	\$496,844	122.4%	\$735,859	82.7%								
DCEO - Implementation	\$785,176	\$1,128,169		\$1,128,169		The planned PY6 and revised PY6+ budgets both represent the original 12 month budget for DCEO implemented programs. Results of former DCEO programs since 6/1/17 are tracked in the section below.							
Other- Total	\$1,393,488	\$1,625,013	85.8%	\$1,864,028	74.8%								

					Program Costs by	Budget Category	
Budget Category	Cumulative Costs YTD	Planned PY6 Budget	Planned PY6 Pct. Achieved	Revised PY6 Budget	Revised PY6+ Pct. Achieved	Comments	As a % of Total PY6 NSG
Administration	\$298,362	\$227,366	131.2%	\$360,063	82.9%		7.2%
Implementation	\$1,251,908	\$927,000	135.0%	\$1,467,750	85.3%		30.2%
Incentives	\$992,043	\$815,630	121.6%	\$1,319,678	75.2%		23.9%
Incentive Delivery	\$1,094,164	\$996,233	109.8%	\$1,576,211	69.4%		26.4%
Marketing	\$203,308	\$148,800	136.6%	\$235,600	86.3%		4.9%
Utility Verification of DCEO Invoices	\$439	\$1,350	32.5%	\$1,350	32.5%		0.0%
EM&V - EE	\$130,343	\$100,198	130.1%	\$158,762	82.1%		3.1%
OBF Program Management Measure Qualification	\$0	\$2,785	0.0%	\$2,785	0.0%		0.0%
OBF Program Management (Financial Institution)	\$15,163	\$36,778	41.2%	\$36,778	41.2%		0.4%
EM&V - OBF	\$0	\$5,000	0.0%	\$5,000	0.0%		0.0%
Research & Development	\$111,909	\$71,602	156.3%	\$104,189	107.4%	Managing to the 3% cap for the three-year period.	2.7%
Phase 3 Plan Development	\$52,096	\$51,765	100.6%	\$66,144	78.8%		1.3%
Total Utility EEP Costs	\$4,149,735	\$3,384,507	122.6%	\$5,334,310	77.8%		
DCEO - Implementation	\$785,176	\$1,128,169	69.6%	\$1,128,169	69.6%	The planned PY6 and revised PY6+ budgets both represent the original 12 month budget for DCEO implemented programs. Results of former DCEO programs since 6/1/17 are tracked in the section below.	
EEP Portfolio - Total	\$4,934,911	\$4,512,676	109.4%	\$6,462,479	76.4%		

## North Shore Gas Energy Efficiency Program - Plan Year 6 PY6+ Fifth Quarter Report PY6 (June 1, 2016 - August 31, 2017)

P16 (June 1, 2016 - August 31, 2																
	Overall Utilit	y EEP Portfolio		Utility EEP Residential Programs					Utility EEP Busi	ness Programs			Other Utility Portfolio Costs			
	Energy Savings (Net Therms)				Energy Saving	gs (Net Therms)			Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net	Revised PY6+ Goal	Revised PY6+	Indicator	Cumulative Net Revised PY6+ Revised PY6+ Pct.	Indicator	Cumulative Net	Revised PY6+	Revised PY6+	Indicator	Cumulative Net	Revised PY6+	Revised PY6+			
indicator	Therms YTD	Neviseu i 10+ Goai	Pct. Achieved	indicator	Therms YTD	Goal	Achieved	indicator	Therms YTD	Goal	Pct. Achieved	indicator	Therms YTD	Goal	Pct. Achieved	
Total	904,831	2,181,433	41%	Total	751,403	1,612,580	47%	Total	153,428	568,853	27%	Total	0	0	NA	
	Progra	m Costs		Program Costs					Progran	n Costs		Program Costs				
Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	Cumulative	Revised PY6+	Revised PY6+ Pct.	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	Indicator	<b>Cumulative Costs</b>	Revised PY6+	Revised PY6+	
indicator	YTD	Budget	Pct. Achieved	indicator	Costs YTD	Budget	Achieved	indicator	YTD	Budget	Pct. Achieved	indicator	YTD	Budget	Pct. Achieved	
Total	\$4,149,735	\$5,335,098	78%	Total	\$2,487,585	\$2,763,445	90%	Total	\$1,053,838	\$1,835,794	57%	Total	\$608,312	\$735,859	83%	

Goals and Budgets above reflect the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.

	EEP Bridge Period Programs (Formerly DCEO)										
	EEP Bridge Period Programs (Formerly DCEO)  Energy Savings (Therm)										
NSG Programs	Cumulative Net Therms YTD	Comments									
Bridge Low Income Programs	-										
Bridge Public Sector Programs	-										
		Due weem Coate									
Program Costs											
NSG Programs	Cumulative Costs YTD	Comments									
Bridge Low Income Programs	\$23,615										
Bridge Public Sector Programs	\$20,903										
		Other Program Costs									
NSG Programs	Cumulative Costs	Comments									
_	YTD	Comments									
Bridge Market Transformation Programs	\$4,137										