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### Portfolio Overall Savings Achievement PYTD

### **Electric Savings Goal**

*57%* 

Actual Net MWh: *261.610* 

PY2022 MWh Filed Goal: 455,601

PY2022 MWh Implementation Plan Savings Goal: 456,345

Gas Savings Goal

32%

**Actual Net Therms:** 1,111,480

PY2022 Therm Filed Goal: 3.358.430

PY2022 Therm Implementation Plan Saving's Goal: *3.500.528* 

### **PY2022 Environmental Impacts**



**Passenger Vehicles** Driven for One Year



♣▲ 226,388

Acres of U.S. Forests in One Year



210,869

**Carbon Reduction** (Metric Tons)



24,096

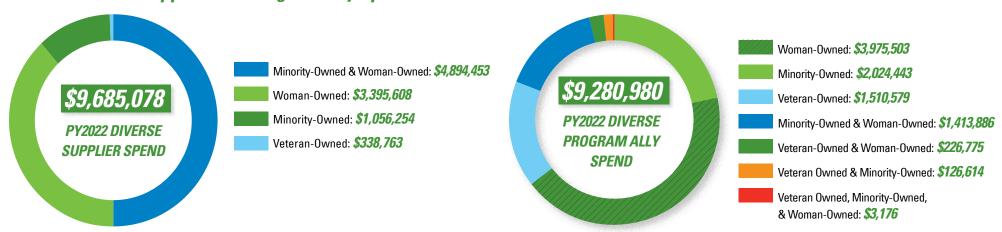
Homes Powered for One Year

Ameren Illinois received approval from the Commission for its 2022 Plan on July 22, 2021. Subsequently, passage of Public Act 102-0662 amended Section 8-103B of the Act, which sets forth electric energy efficiency provisions applicable to the 2022 Plan. Ameren Illinois filed a modified plan with the Commission on April 14, 2022 to reflect affected elements of the 2022 Plan approved by the Commission. Information on budgets, goals and savings contained in this report reflect the plan approved by the Commission on June 23, 2022.

### Portfolio Overall Spend Achievement PYTD



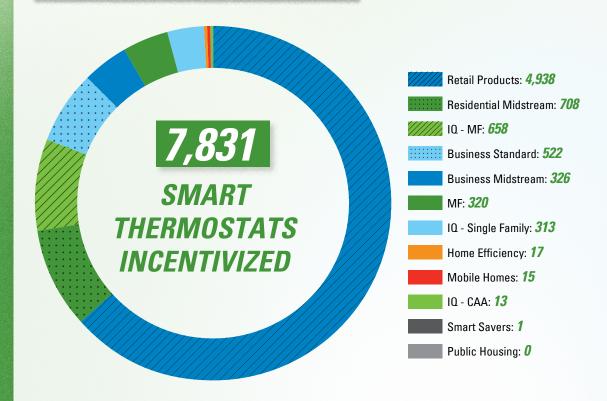
## **PY2022 Diverse Supplier and Program Ally Spend**



### **PY2022 Health and Safety Summary**

Channel	Overall Spend
IQ CAA	\$105,008
IQ Single Family	\$1,636,978
IQ Multifamily	\$1,860

# Smart Thermostats Incentivized PYTD



#### PY2022 PORTFOLIO SUMMARY

Ameren Illinois Company (AIC) d/b/a Ameren Illinois ("Ameren Illinois") provides this quarterly report for the period of January - September 2022 pursuant to Section 6.5 of the Illinois Energy Efficiency Policy Manual Version 2.1 (effective Jan. 1, 2022). Consistent with Section 6.5, Ameren Illinois provides this report using a common template developed in collaboration with other Illinois utilities and stakeholders and designed to provide the categories of information set forth in Section 6.6(i)-(viii). The information in this quarterly report may be based on preliminary results and will be assessed for revision, evaluation and adjustment, with updates and changes being made on a quarterly basis. As set forth in Section 6.5, interested stakeholders should raise any questions regarding the programs addressed in this report through the Illinois Stakeholder Advisory Group process or with Ameren Illinois directly, including to identify any updates or changes made since prior reports. As has been done previously, AIC will address questions, when practicable, through the appropriate channels, including updates to this report.

» Through Q3, the portfolio has achieved 57% of its electric PY2022 electric implementation plan savings goal of 456,345 MWh and 32% of its gas PY2022 implementation plan savings goal of 3,500,528 therms.

### Alternative Options for 03 2022

Alternative options to deliver programs in the safest manner given the COVID-19 pandemic.

### **Business Program**

- » Virtual Commissioning with Power TakeOff continued in Ω3.
- » Virtual Inspections Completed virtual inspections through Q3.
- » Inflationary Pressures Inflation of efficient measure costs resulted in lower savings achieved within budgets allocated.

### Residential Program

- » Registered Program Ally Channel
   Continued to implement energy efficiency kits and virtual instant savers assessments.
- » Multifamily/PHA Channel Continued to implement energy efficiency kits.
- » Continued wearing PPE in homes through Q3.

### All Programs

Extended alternative Program delivery options into Q3 due to CDC COVID-19 Community Levels for a given county.

#### RESIDENTIAL PROGRAM

The Residential Program includes six initiatives that address key electric and natural gas end-uses in single family homes and multifamily properties. The Residential Program offers a range of educational opportunities and incentives for consumers to implement a series of energy efficiency improvements. Direct installation Initiatives targeted primarily to low to moderate-income customers are designed to achieve reductions in energy consumption within participants' homes, followed by comprehensive weatherization services. Each initiative is a potential entry point for consumers into the Program, which is structured to facilitate cross-promotion between initiatives and maximize participation. Ameren Illinois' large geographic service territory encompasses over 43,700 square miles and serves more than one million residential customers, of which over 640,000 receive both electric and gas service.

### **Q3** Update Residential Program (All Initiatives):

Through Q3, the Residential Program has achieved 80,794 MWh (53%) of its electric PY2022 implementation plan savings goal of 152,554 MWh and 566,612 therms (41%) of its gas PY2022 implementation plan savings goal of 1,375,533 therms.<sup>1</sup>

#### **Electric PY2022 implementation plan savings goal**

53%	
80,794 MWh	152,554 MWh · · · ·

#### Gas PY2022 implementation plan savings goal

	41%
1,375,533 therms	566,612 therms

### **Q3** Update Residential Program (Non-IQ):

» Through Q3, the Residential Program (Non-IQ) has achieved 42,209 MWh (62%) of its electric PY2022 implementation plan savings goal of 67,812 MWh and 283,383 therms (47%) of its gas PY2022 implementation plan savings goal of 603,376 therms.<sup>1</sup>

#### **Electric PY2022 implementation plan savings goal**

<i>62</i> %	
42,209 MWh · · ·	67,812 MWh · · · ·

#### Gas PY2022 implementation plan savings goal

	47%
603,376 therms • • • • •	283,383 therms • • • •

### **Q3** Update Residential Program (IQ Channels):

» Through Q3, the Residential Program (IQ) has achieved 38,585 MWh (46%) of its electric PY2022 implementation plan savings goal of 84,742 MWh and 283,229 therms (37%) of its gas PY2022 implementation plan savings goal of 772,157 therms.<sup>2</sup>

#### **Electric PY2022 implementation plan savings goal**

	46%	
84,742 MWh	38,585 MWh · · · ·	

#### Gas PY2022 implementation plan savings goal

37%	
283,229 therms • • •	772,157 therms

### 03 Update Residential Program (Third Party):

Consistent with the Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of the third-party energy efficiency programs and are separately reported in this section.

» Through Q3, 3rd Party Programs have achieved 5,941 MWh (21%) of its electric PY2022 implementation plan savings goal of 27,873 MWh and 91,864 therms (27%) of its gas PY2022 implementation plan savings goal of 311,644 therms.<sup>2</sup>

#### **Electric PY2022 implementation plan savings goal**

<b>21</b> %		
	5,941 MWh	27,873 MWh

#### Gas PY2022 implementation plan savings goal

27%			
	91,864 therms	311,644 therms	

Note: SAG (Stakeholder Advisory Group) reporting template has Residential initiatives separated by Non-IQ, IQ and a BTU Conversion component; however, some Residential offerings have a component within the Residential Program that is IQ focused. Numbers are reported here to be as consistent with SAG reporting template as possible.

#### RETAIL PRODUCTS INITIATIVE

Overview: The Retail Products Initiative intervenes at the point of sale to encourage residential customers to purchase high-efficiency products through "brick and mortar" retail stores and online e-commerce sites. Customers receive instant discounts and/or mail-in cash rebates as an incentive to upgrade to ENERGY STAR® and other qualified high-efficiency lighting products, home appliances and smart thermostats.

### Q3 Update:

- » Non-IQ: Through Q3, 36,714 net MWh and 195,261 net therm savings achieved (66% and 56%, respectively, of implementation plan savings goals).
- » IQ: Through Q3, 26,967 net MWh and 82,090 net therm savings achieved (55% and 45%, respectively, of implementation plan savings goals).
  - In Q3, to combat inflationary pressure, the Retail Products Initiative implemented several efforts within the Initiative to drive participation:
    - Prepared to launch Google blitz campaign on Nest Thermostat slated to run through the end of the year.
    - · Added eight new locations to the Initiative.
    - Added six new measures to the rebate portal including the dehumidifier, air purifier, vent fan, water dispenser, ceiling fan and gas water heater.
  - Additionally, the thrift channel experienced increased sales, with over \$1.7M in total thrift incentives PYTD.

#### Efficient Choice Tool Channel

Overview: This new online platform is meant to serve as a "kayak.com" and "Consumer Reports" type search and compare engine for residential energy-efficient home appliances. It allows customers to compare the efficiency ratings of different household appliances to make informed purchasing decisions. Several additional website features differentiate Ameren Illinois' Efficient Choice Tool from other sites on the internet.

- » Through Q3, 458 net MWh and 48,556 net therm savings achieved (73% and 202%, respectively, of implementation plan savings goals).
  - In Q3, a Labor Day campaign was launched, with multiple ads being launched featuring refrigerators, washers, water heaters, thermostats, air purifiers and dehumidifiers.
  - This campaign led to increased participation with the Efficient Choice Tool receiving 116,176 visitors to the site PYTD.

#### MARKET RATE SINGLE FAMILY INITIATIVE

Overview: The Market Rate Single Family Initiative is comprised of two channels that aim to serve a large cross population of Residential customers through distributors and installation contractors to distribute information/incentives.

### Midstream HVAC Channel – Third Party

Overview: Midstream HVAC collaborates with manufacturers, wholesalers and distributors leveraging their relationships and existing communication channels with installation contractors to distribute information/incentives to increase the number of high-efficiency systems being sold and installed.

### Q3 Update:

- » Through Q3, 3,176 net MWh and 33,882 net therm savings achieved (58% and 88%, respectively, of implementation plan savings goals).
  - Implementation partners continued focus on engagement across the entire supply chain in Q3. Engagement activity included meetings conducted with individual distributors to obtain feedback about the program and having a booth at the Manufactures 2022 Salesmen Conferences.
  - In total, 118 distributor branches participated, with the following unit production:
    - 1,999 Central Air Conditioning (CAC) units
    - 415 Ducted Air Source Heat Pumps (ASHP)
    - 341 Ductless Heat Pumps
    - Nine Air Source Heat Pump Water Heaters
    - 708 Smart Thermostats

### Home Efficiency Channel

Overview: Home Efficiency partners with building envelope Program Ally contractors to offer incentives to homeowners for multiple insulation and air sealing measures, covering part of the project cost completed by a Program Ally.

- » Through Q3, 109 net MWh and 12,206 net therm savings achieved (29% and 35%, respectively, of implementation plan savings goals).
  - The Channel saw increased Program Ally participation in Q3, with two new Program Allies actively participating in the Channel.
  - In addition, Program staff utilized the Market Development Initiative to participate in the Workforce Development Pilot to access staffing assistance.
  - In total, the following has been completed in this Channel:
    - 402 customer assessments complete.
    - 44 retrofit projects complete.
    - 279 direct install projects complete.



Artwork by Brenda Pagan, member of the Peoria Guild of Black Artists

#### **PUBLIC HOUSING INITIATIVE**

Overview: The Public Housing Initiative targets public sector housing owned by government entities including federal, state and municipal housing authorities. The Initiative mirrors the comprehensive multifamily weatherization service offered through the IQ Initiative in terms of income eligibility, home assessment, weatherization services and incentive structure.

### Q3 Update:

- Through Q3, 639 net MWh and 1,205 net therm savings achieved (46% and 3%, respectively, of implementation plan savings goals).
  - An outreach calling marketing campaign to all public housing authorities continued to assist in driving customer participation in Ω3 with the following achievements:
    - 15 projects completed, with 110 buildings served containing 639 units.
    - 82 Ductless Heat Pumps incentivized.
  - In addition, Program staff kept a close watch on inventory levels in Q3, to ensure sourcing delays would not pause projects from moving forward to completion.



#### MARKET RATE MULTIFAMILY INITIATIVE

Overview: The Market Rate Multifamily Initiative provides electric and gas energy savings in multifamily buildings for customers that are not a part of the IQ Initiative through the direct installation of free or low-cost energy-saving measures in individual living units and common areas, with a goal of converting to whole building comprehensive retrofits.

- » Through Q3, 568 net MWh and 1,817 net therm savings achieved (39% and 10%, respectively, of implementation plan savings goals).
  - The Initiative experienced an uptick in qualifying properties in Q3, with the properties containing 15 units or less.
    - 12 projects completed, serving 36 buildings and 332 resident units.
    - 320 Smart Thermostats incentivized.
  - To improve implementation efficiency, assessor installed measures in whole building/common areas are being expanded to cover some measures previously installed by Business Program Allies.

#### DIRECT DISTRIBUTION OF EFFICIENT PRODUCTS INITIATIVE

### DDEP: School Kits Channel - Third Party

Overview: The School Kits Channel primarily targets students in grades five through eight, providing energy efficiency and conservation awareness to families in the Ameren Illinois service territory. Participating classes receive an energy education presentation and direct install measures by qualified professionals. Students are provided with a 'take-home' kit that raises awareness about how individual actions and low-cost measures can provide reductions in electricity, natural gas and water consumption.

### Q3 Update:

- » Through Q3, 1,003 net MWh and 39,012 net therm savings achieved (32% and 37%, respectively, of implementation plan savings goals).
  - Fall semester enrollment count saw the highest participation since inception, with 5,574 kits.
  - Plans were made in Q3 for Communities in Action to participate at 4 events representing 8 communities this Fall.
  - In total the channel has seen the following participation through Q3:
    - 2,760 students participating at 53 low-income schools
    - 118 participating teachers with a total of 2,931 kits distributed

### DDEP: High School Innovation Channel – Third Party

Overview: The High School Innovation Channel primarily targets students in grades 9 through 12. In conjunction with providing energy efficiency and conservation awareness through the school kits channel, the Channel offers an afterschool innovation camp designed to support long-term development of energy workforce professionals.

- » Through Q3, 0 net MWh and 0 net therm savings achieved (0% and 0%, respectively, of implementation plan savings goals).
  - Program staff received positive feedback from teachers in Q3 pertaining to the availability of the new curriculum.
  - High School Innovation Camps were developed in Q3, with events taking place in Q4 focusing on STEM topics and the energy efficiency industry.
  - In total, 2,403 students will receive a kit that have enrolled in this new curriculum, with 69 total presentations planned this fall throughout rural and urban schools.

#### INCOME QUALIFIED INITIATIVE

Overview: The Income Qualified (IQ) Initiative implements ways to help low- and moderate-income customers manage their electric and/ or natural gas energy consumption through comprehensive home weatherization services, enhanced rebates on HVAC equipment, LED lighting and direct distribution of energy saving kits. Single-family homes and multifamily living units and properties with average household incomes up to 300% of Federal Poverty Guidelines may receive a free, comprehensive home assessment, including a health and safety evaluation, to identify the energy efficiency services relevant to the customer. Low-cost energy-saving devices are installed in conjunction with the assessment at no cost. Comprehensive weatherization measures are also installed for eligible customers at no cost, including insulation, air sealing duct sealing, and ECM blower replacement. Eligible customers receive enhanced incentives on energy-efficient HVAC equipment. Energy savings kits are distributed at no cost through special events and other direct distribution efforts.

#### » The IQ Initiative has eight implementation channels:

- IQ Single Family Channel serving low and moderate-income single-family homes.
- IQ Community Action Agency Channel serving low-income single-family homes.
- IQ Multifamily Channel serving low-income multifamily homes.
- IQ Smart Savers Channel serving low-income single-family homes (Third Party).
- IQ Community Kits Channel serving low-income customers by distributing kits through community and other outreach efforts (Third Party).

- IQ Mobile Homes Weatherization and Air Sealing Channel serving low-income mobile home residences (Third Party).
- IQ Retail Products Channel serving low-income customers through point-of-sale purchases.
- IQ Healthier Homes Channel serving low and moderateincome customers through healthy home upgrades (Third Party).

PY2022 IQ Homes Served (Actual)	
Community Kits (Includes MDI)	564
CAA Channel Comprehensive Retrofits	209
SAVE Kits	1048
Single Family Income Qualified Direct Install	489
Single Family Income Qualified Channel Comprehensive Retrofit	498
Joint Utility offering with Nicor Retrofits	14
Joint Utility offering with Nicor Kits	0
Smart Savers	1
School Kits	2931
Mobile Homes	18
Multifamily In-Units (Including Public Housing)	3802
Total Number of Homes	9,574

### IO: Single Family Channel (Low and Moderate Income)

Overview: The IQ-Single Family Channel is in its fifth year of implementation with a commitment to deliver community-focused energy efficiency.

#### Q3 Update:

- Through Q3, 6,268 net MWh and 115,799 net therm savings achieved (59% and 43%, respectively, of implementation plan savings goals).3
  - The Channel implemented a project completion bonus in Q3, financially incentivizing Program Allies that complete projects by November 30.
  - Overall, channel participation increased in Q3 with the following results, PYTD:
    - 498 projects completed.
    - 1,048 Safe and Virtual Energy Efficiency kits (SAVE) shipped.
    - 313 Smart Thermostats installed.
    - 768 assessments completed.
  - A Low-Income Needs Assessment (LINA) and Empower Communities study were finalized by Opinion Dynamics. Results were presented to the SAG and IQ Committee on Sept. 8, 2022.

### IQ: Joint Utility Channel

Overview: The Joint Utility Channel will coordinate with Nicor Gas to deliver the energy efficiency retrofit offering in the Single Family Channel when customers are both Ameren Illinois Electric and Nicor Gas customers, utilizing the successful Community Based Organization customer outreach delivery model.

- » Through Q3, 44 net MWh achieved (20% of electric implementation plan savings goals).
  - The Joint Utility Offering has completed 46 projects and achieved 44 MWh of savings through Q3.



### IQ: Community Action Agency Channel (Low Income)

Overview: The IQ-Community Action Agency Channel partners with Community Action Agencies (CAA) located in Ameren Illinois' service territory and is in its fifth year of serving low-income customers.

### **Q3Update**:

- Through Q3, 557 net MWh and 47,801 net therm savings achieved (55% and 34%, respectively, toward implementation plan savings goals).
  - 209 homes have been served PYTD, with 15 agencies participating.
  - Contractor recruitment events have resulted in the on-boarding of 16 new contractors by agencies during Q3.
  - The channel leveraged the Supplemental Staffing Pilot during Q3, which resulted in the addition of two weatherization specialists hired by IACAA.
  - In addition, Program staff continued to deploy Phase 2 of the Staffing Pilot with solutions identified pertaining to contractor networks, procurement and channel education to encourage participation.



### IQ: Multifamily Channel (Low Income)

Overview: The IQ-Multifamily Channel targets low-income, multifamily properties and uses a diverse vendor in its outreach to facility managers.

- » Through Q3, 3,031 net MWh and 18,569 net therm savings achieved (57% and 52%, respectively, of implementation plan savings goals).
  - Strong participation in the Channel continued in Q3 with:
    - 658 Smart Thermostats incentivized.
    - 116 projects completed.
    - 536 buildings served containing 3,163 tenant units.
    - 48 air source heat pumps and 198 ductless heat pumps incentivized.
    - Two building envelope projects completed.
  - In addition, a large direct install project continued in Q3 containing over 1,600 units YTD.
  - A study that included interviews with property managers was finalized by Opinion Dynamics. Results were presented to the SAG Reporting Working Group on Sept. 15, 2022. Key findings included:
    - AIC successfully transitioned to the one-stop shop delivery model.
    - AIC successfully leveraged best practices for a single point of contact and a single application process.
    - Continued support through one-stop shop relationships is important to property managers in overcoming their barriers to participation and understanding the benefits of measures such as ductless heat pumps.

### 10: Smart Savers Channel (Low Income) – Third Party

Overview: The IQ-Smart Savers Channel offers low-income residential customers the ability to acquire a smart thermostat at no cost.

### Q3 Update:

- Through Q3, 1 net MWh and 0 net therm savings achieved (0.01% and 0% respectively, of implementation plan savings goals).4
  - Program staff completed soft launch in Q3, with marketing collateral distributed to 10,000 homes.
  - Two new Program Allies were on-boarded in Q3, with the Program Ally Kickoff scheduled for early Q4.
  - The Smart Savers Channel was rebid in accordance with its designation as a third-party program in the Commission approved 2022 Plan. The third-party bidding and bid review process timeline slowed implementation until July. Implementation partner staffing challenges have further slowed Channel launch.

### IQ: Community Kits Channel (Low Income) – Third Party

Overview: The Community Kits Channel primarily distributes kits through community and other outreach efforts.

#### Q3 Update:

- Through Q3, 1,725 net MWh and 12,741 net therm savings achieved (62% and 19%, respectively, of implementation plan savings goals).
  - 564 kits were distributed through Q3 by seven Community Action Agency and community-based organization partners.

# IO: Mobile Homes Weatherization and Air Sealing Channel (Low Income) — Third Party

Overview: The Mobile Homes Weatherization and Air Sealing Channel targets energy-efficient building envelope and heating system improvements in the unique residential dwelling type of mobile homes for low-income Ameren Illinois electric and gas customers.

- » Through Q3, 36 net MWh and 6,229 net therm savings achieved (9% and 13%, respectively, of implementation plan savings goals).
  - Customer enrollment in the Mobile Home Channel continues to build in Champaign County with the following:
    - 138 customers enrolled.
    - 40 assessments and 18 projects complete.
  - In addition, grassroots outreach expanded Agency partnerships in Q3, expanding to the Metro-East to enroll customers and assess homes.
  - Program implementer found that furnace installs have unintended consequence on existing central AC functionality, resulting in the need to also replace the central AC when the furnace is replaced.
  - Serving mobile home customers is limited by the small number of Program Allies with experience in serving mobile home-type housing.



<sup>&</sup>lt;sup>4</sup>Savings and goal inclusive of projected gas to electric fuel conversion savings.

### IQ: Healthier Homes Channel (Low and Moderate Income) – Third Party

Overview: The Healthier Homes Channel assists low to moderate-income customers by completing comprehensive Home Health Assessments during a standard Energy Assessment. During the Assessment, key variables are examined to determine overall air quality and identify any trouble spots.

- » Through Q3, 0 net MWh and 0 net therm savings achieved (0% and 0%, respectively, of implementation plan savings goals).
  - Program staff received participation commitments from two Program Allies during Q3, both have previous Healthier Homes Channel experience.
  - Customer enrollment focus launched in Q3, with customer enrollment and assessment scheduling to build partner awareness and customer pipeline.
  - The Channel has encountered obstacles with start-up related to establishing health care referral partnerships due to sensitivity of the nature of the patient data and utility customer data.



#### BUSINESS PROGRAM

The Business Program includes six initiatives that provide incentives and services to non-residential customers to achieve electric and gas energy savings. Financial incentives are provided to Business customers to drive them toward completing energy efficiency projects. Other aspects include education and training for customers and market professionals, energy efficiency marketing, advancement of energy systems construction and monitoring beyond standard industry practices.

There are 160,000 Business customers spanning the 43,700 square mile Ameren Illinois service territory.

» Through Q3, the Business Program has achieved 112,423 MWh (50%) of its PY2022 electric implementation plan savings goal of 225,291 MWh, and 548,268 therms (26%) of its PY2022 gas implementation plan savings goal of 2,124,995 therms.<sup>5</sup>

#### **Electric PY2022 implementation plan savings goal**

50%	
112,423 MWh	225,291 MWh

#### Gas PY2022 implementation plan savings goal

<b>26</b> %		
	548,268 therms	2,124,995 therms • • • •

**Q3 Update Business Program (Third Party):** Consistent with the Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of the third-party energy efficiency programs and are separately reported in this section.

Through Q3, 3rd Party Programs achieved 18,691 MWh (57%) of the Ameren Illinois electric PY2022 implementation plan savings goal of 32,617 MWh, and 30,215 therms (120%) of the Ameren Illinois gas PY2022 implementation plan savings goal of 25,190 therms.



#### STANDARD INITIATIVE

Overview: The Business Standard Initiative incentivizes customers to purchase energy-efficient products. Products consist of lighting, refrigeration equipment, HVAC equipment, steam systems, agricultural equipment, variable frequency drives and other specialty equipment. Program Allies including contractors, retailers and distributors, along with Program Energy Advisors, are the main sales force promoting and educating consumers about the Standard Initiative.

- Through Q3, 17,487 net MWh and 270,626 net therm savings achieved (41% and 45%, respectively, of implementation plan savings goals).
  - Incentives increased during Q3 to drive participation in all channels with 452 electric projects and 121 gas projects completed.
  - Additionally, the Business Online Store incentivized 522 smart thermostats through Q3.
  - Building Operator Certification classes were offered during Q3, with full scholarships available for reimbursement.
  - The Initiative launched a steam trap call campaign during Q3 to increase participation with this measure.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

### **MIDSTREAM INITIATIVE**

### Midstream Lighting Channel - Third Party

Overview: The Business Midstream Lighting Channel provides incentives for energy-efficient lighting to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinois**Savings.com website to find a list of enrolled distributors that offer incentives on lighting products such as linear TLED, screw-in lights and downlight fixtures.

### Q3 Update:

- » Through Q3, 18,307 net MWh savings achieved (57% of electric implementation plan savings goals).
  - During Q3, incentive levels were further increased to enhance participation and combat inflation. Inflationary pressures are driving up costs on energy-efficient equipment requiring higher incentives to make energy-efficient equipment cost competitive compared to standard efficiency equipment.
  - During Q3, the Channel saw an increased volume of lighting products purchased.

### Midstream HVAC Channel – Third Party

Overview: The Business Midstream HVAC Channel provides incentives for energy-efficient HVAC equipment to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinois**Savings.com website to find a list of enrolled distributors that offer incentives on HVAC equipment such as central air conditioners, air source heat pumps, smart thermostats, heat pump water heaters and notched V-belts.

#### Q3 Update:

Through Q3, 384 net MWh and 30,215 net therm savings achieved (73% and 120%, respectively, of implementation plan savings goals).

- 326 Smart Thermostats were incentivized during Q3.
- Supply chain issues for some manufacturers continue to affect projects.
- The Channel prepared for the implementation of a larger AC equipment measure, with tiered incentives based on size during Q3.
- Distributor roundtable meetings were conducted during Q3, with a plan for pivoting some of the delivery based on the feedback received.



#### Statewide Midstream Food Service Channel

Overview: The Statewide Midstream Food Service Channel promotes high-efficiency commercial food service measures utilizing partnerships with distributors throughout the state of Illinois.

- » Through Q3, 0 net MWh and 0 net therm savings achieved (0% and 0%, respectively, of implementation plan savings goals).
  - The statewide vendor contract was established in Ω3, with incentives expected in early Ω4.
  - All measures for this Channel were offered under the downstream application in the Standard Initiative until Channel launch.

### SMALL BUSINESS INITIATIVE

Overview: Small businesses, including non-profits, schools and local government facilities, receive prescribed direct install measures, weatherization and HVAC measures with higher incentives through a network of Program Allies experienced and trained to assist facilities receiving delivery services under the electric DS-2/DS-3A delivery service rates.

#### Small Business Direct Install Channel

Overview: Small non-residential customers receive lighting and refrigeration upgrades through this Channel.

### Q3 Update:

- » Through Q3, 39,950 net MWh savings achieved (56% of electric implementation plan savings goal).
  - In Q3, the Channel implemented a customer signing bonus to drive participation.
  - SBDI results through Q3:
    - 3,604 assessments completed.
    - 204 Program Allies enrolled.
    - 1,956 projects completed.
  - The diverse Program Allies participating in enhanced diverse Program Ally training surpassed the annual goal for that effort in Q3.

### Small Business Energy Performance Channel

Overview: Small non-residential customers receive HVAC and weatherization upgrades through this Channel.

- » Through Q3, 0 net MWh and 0 net therm savings achieved (0% and 0%, respectively, of implementation plan savings goals).
  - Audits were completed in Q3 for several facilities needed to reach the goal for weatherization upgrades, with installation planned in Q4.
  - Public Sector facilities within empowered communities were contacted in Q3 to assist in meeting minimum spend requirements for Public Sector customers.



#### **CUSTOM INITIATIVE**

Overview: The Business Custom Initiative offers incentives, training and education for improving efficiency of any non-prescriptive measure, including compressed air, lighting, HVAC, refrigeration, motors/drives, waste/water treatment and manufacturing processes, etc. Complex and large-scale new construction and building renovation projects also qualify under the Custom Initiative. Services such as the Staffing Grant, Metering & Monitoring, Strategic Energy Management (SEM) and the Feasibility Study are funded under the Custom Initiative incentives.

### Q3 Update:

- » Through Q3, 17,192 net MWh and 247,427 net therm savings achieved (33% and 22%, respectively, of implementation plan savings goals).<sup>6</sup>
  - Enhanced Custom incentives continued through Q3, with the following participation:
    - Eight Metering & Monitoring projects.
    - 21 Feasibility Study applications, including eight Compressed Air.
  - Additionally, seven Process Energy Advisor Assessments were completed through Q3.
  - 26 compressed air projects were in the pipeline YTD, exceeding expectations.
  - In total, the Custom Initiative completed 88 projects through Q3, with more anticipated due to the enhanced custom incentive.

### RETRO-COMMISSIONING (RCX) INITIATIVE

Overview: The Business RCx Initiative identifies no cost/low cost (zero to one-year payback) energy efficiency measures to optimize the operation of existing systems for compressed air, health care, commercial and public sector building facilities, industrial ventilation systems, industrial refrigeration and grocery stores. The energy efficiency measures in this Initiative generally go beyond what is offered by the Standard Initiative.

- » Through Q3, 2,922 net MWh and 0 net therm savings achieved (51% and 0%, respectively, of implementation plan savings goals).
  - Four industrial refrigeration retro-commissioning surveys were completed in Q3, with the retro-commissioning service provider (RSP) actively pursuing additional projects for completion.
  - The Initiative identified 53 projects to review for additional virtual commissioning efforts related to gas savings.



#### STREETLIGHTING INITIATIVE

Overview: The Street Lighting Initiative incentivizes customers to upgrade both their utility-owned and municipal-owned streetlight fixtures to LED technology. Ameren Illinois-owned streetlight fixtures are incentivized to encourage replacement with a per fixture incentive provided to the customer.

### Q3 Update:

» Through Q3, 16,181 net MWh savings achieved (81% of implementation plan savings goal).

### Municipal-Owned Streetlighting Channel

- 231 upgrades were completed in nine communities within this Channel.
- Program Allies worked with multiple municipal customer types in Q3, with a significant focus in the empowered communities.

### Ameren-Owned Streetlighting Channel

- The Channel completed 5,223 LED upgrades in Q3, within 63 communities.
- Over 18,000 replace on failure street light upgrades were completed throughout the service territory through Q3.



### VOLTAGE OPTIMIZATION

Overview: Voltage Optimization ("VO") is the use of automation on distribution voltage control devices (switched capacitor banks, voltage metering, voltage regulators and LTCs) to reduce the reactive power (VAR) flows on a circuit and lower the voltage within regulatory limits to reduce end-use customer energy consumption and utility distribution system losses. As part of its portfolio, Ameren Illinois plans to deploy VO to an estimated 1047 cost-effective circuits from 2019-2025 while using its best efforts to identify and prioritize circuits with low-income customers.

- » Through Q3, 68,393 net MWh savings achieved (87% of implementation plan savings goal).
  - A total of 181 circuits are currently measured in 2022, with 195 planned for construction in 2022.



#### MARKET TRANSFORMATION

Overview: Market Transformation is the strategic process of intervening in a market to create lasting change in market behavior by removing identified barriers or exploiting opportunities to accelerate the adoption of cost-effective energy efficiency as a matter of standard practice. The intent is to transform markets, meaning changes in the market structure or function, so that efficient products, services and practices are adopted within specific target markets on an accelerated, sustained and permanent basis.

- » Through Q3, 0 net MWh and 0 net therm savings achieved.
  - Continued to engage with Market Transformation Savings Working Group to develop advanced windows savings for incorporation into the TRM and participation in the Partnership for Advanced Windows (PAWs).
  - Through Q3, continued participation in SAG MT Savings Working Group, evaluating proposed edits to IL-TRM Attachment C.
  - In Q3, continued development of Luminaire Level Lighting Controls Market Transformation Initiative. During Q3, engaged in program design discussion and best practices with Energy Futures Group (representing NRDC) and Northwest Energy Efficiency Alliance (NEEA). Conducted a second two-day Program Ally training for 2022 on the fundamentals and commissioning of LLLC systems during Q3. Networked Lighting Controls savings through Q3 are 131 MWh claimed through the Standard Initiative.

Overview: As part of its portfolio goals and activities, Ameren Illinois deploys targeted funding to meet the goals of the Market Development Initiative (MDI), which include developing the energy efficiency workforce, the energy efficiency markets in unserved or underserved communities in the Ameren Illinois service territory as well as developing and supporting local and diverse businesses.

Section prepared in partnership with Champaign County Regional Planning Commission, an Ameren Illinois Market Development Initiative data analysis partner.

#### Q3 Update:

- Metrics YTD:
  - 62,559 customers engaged
  - 349 events
- Ten (10) CBOs met year-end goals by the end of Q3, while another five (5) have met 75% of their goal.
- In Q3 2022, 16 MDI partners held 97 events. These outreach events ranged from the Illinois Black Chamber of Commerce sending out e-blasts to residents and businesses to inform them on the Ameren Energy Efficiency Program, to the 2022 Senior Services Plus Project which educated residents on energy efficiency and distributed direct install items.

#### **DIVERSE PROCUREMENT**

Overview: As part of the Market Development Initiative, the Diverse Procurement Channel focuses on identifying and preparing diverseowned businesses for utility procurement efforts.

- Facilitated a fourth vendor procurement webinar with 13 new diverse owned vendors and suppliers in attendance.
- Launched Diverse Vendor Procurement (DVP) database to all Portfolio Partners.
- Located and vetted diverse vendor with capability for braille print needs.



#### **WORKFORCE DEVELOPMENT**

Overview: As part of the Market Development Initiative (MDI), the Workforce Development Channel focuses on identifying and preparing energy efficiency jobseekers for open energy efficiency positions, as well as connecting qualified jobseekers with employers.

#### Q3 Update:

- 12 individuals placed in EE jobs.
- 64 individuals received workforce development services.
- A total of seven (7) jobseekers have been hired through the Seasonal Employment Pilot Program. There are 12 remaining employers hiring for 19 total positions.
- A total of 14 interns were placed through the Jobseeker Placement Program.
- A total of 17 scholarships were awarded across all participating institutions.



### MARKET DEVELOPMENT ACTION PLAN (MDAP)

Overview: The Market Development Action Plan (MDAP) contains both diagnostic and action-oriented strategies that have been identified to foster a more inclusive Implementation Portfolio and create opportunities for underserved customer markets. Identified strategies are either measure-focused or derived from a need to create energy efficiency synergies across customer segments. MDAP approaches are executed from within the Implementation Portfolio and lead to claimed energy savings, Portfolio leveraging and/or workforce development. Team members across all implementation segments are involved in the development and delivery of the concepts contained below with the goal of each strategy having full integration into standard Portfolio operations.

- \$411,404.69 in incentives were provided to customers through a focused training effort with diverse SBDI Program Allies.
- Provided \$432,694.77 in incentives to non-profit Business customers across a variety of initiatives.
- Provided portfolio integration with the MDI Seasonal Employment
  Pilot to identify implementers and local contractors in need of shortterm staffing solutions and ensure they have access to qualified
  workers.
- Launched the Grant Writing Assistance project to provide community partners with resources to apply for additional grant dollars related to energy efficiency.
- Human resources (HR) representatives from multiple implementers held an HR Workshop to discuss and provide suggestions on ways the energy efficiency industry can be more inclusive of traditionally underserved individuals when making hiring decisions.

#### **OVERALL PORTFOLIO**

### Q3 Update:

- Collaborated with the Peoria Guild of Black Artists (PGOBA) on numerous items through Q3 including:
  - Visuals for the 2022 Business Symposium
  - Google Nest campaign artwork for marketing collateral
  - Collaboration partnership on an energy efficiency mural in the East Bluff Neighborhood with the unveiling scheduled for Q4.
- Created three Good News stories submitted by Energy Efficiency Program personnel, which will be a new direction for marketing efforts.
- Began initial planning for the Google Nest Thermostat blitz to help increase the number of smart thermostats incentivized to customers across the Energy Efficiency Program.

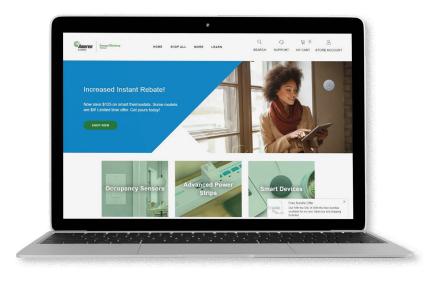
#### RESIDENTIAL PROGRAM

### Q3 Update:

- Worked with the Ameren Illinois Customer Service Department to engage 2022 Utility Disconnection Avoidance Plan (UDAP) customers with energy efficiency information through traditional and digital outreach.
- Incorporated Peoria Guild of Black Artist artwork into all marketing collateral to help drive initiative participation by visually reflecting the communities we serve
- Assisted Community Action Agency (CAA) in marketing contractor recruitment events throughout the service territory to drive agency engagement.
- Created a coupon handout for the Greenlite LED promotion and made it available to residential outreach staff to distribute at events in locations near participating retail stores.

#### **BUSINESS PROGRAM**

- Optimized the Business Online Store website to enhance the shopping experience for customers through the implementation of new web banners to market smart thermostats rebate.
- Launched the new lithium-ion batteries for forklift trucks incentive campaigns to help increase savings.
- Program staff attended events and distributed material for National Manufacturers and Energy Efficiency Day to promote the Made in Illinois Bonus
- Kicked off a new business strategy and sent introductory letters to over 75 new cannabis grow facilities to encourage participation in the program within the Ameren Illinois service territory.
- Launched a themed Labor Day smart thermostat promotion.



### LOW-INCOME ENERGY EFFICIENCY ACCOUNTABILITY COMMITTEE (LIEEAC)

### Q3 Update:

Ameren Illinois participated in the kickoff meeting for The Low-Income Energy Efficiency Accountability Committee on July 12th. Ameren Illinois' former President, Richard Mark, provided opening remarks and renewed commitment to the community partners and AIC provided an overview of our income qualified programs available. Additional meetings were held in September to identify "related issues" – defined by the facilitator as priority items for the committee to focus on.

#### **CUSTOMER COORDINATION EFFORTS**

- » Ameren Illinois efforts to support payment-troubled customers through a variety of methods continued, cross-promoting energy efficiency and financial assistance resources. Efforts include:
  - Coordination with corporate communications, customer service, regulatory as well as credit and collections teams at four outreach events to provide resources for senior citizens impacted by power supply increases.
  - Collaboration with customer care providing updates to Program changes, website updates and provided new hire energy efficiency training and improved energy efficiency awareness with current representatives.
  - Ongoing meetings for opportunities and tracking for energy efficiency support of customer service efforts.
  - Resource messaging continually provided to call center representatives, Energy Advisors and Program Allies.

# MULTIFAMILY REPORTING

#### IO MULTIFAMILY DIRECT INSTALL MEASURES INSTALLED BY ZIP CODE

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
61341	1	6	32
61350	1	9	92
61401	1	6	24
61455	2	2	202
61491	2	2	8
61554	2	2	12
61561	1	2	8
61571	1	7	134
61602	1	2	34
61603	5	5	22
61604	4	7	162
61606	1	2	4
61701	2	2	32
61761	1	2	8
61801	1	2	8
61820	1	14	62
61821	2	2	12
61832	2	2	320
61858	1	2	10
61920	2	12	87
61938	1	1	4
62087	1	8	56

# MULTIFAMILY REPORTING

#### IO MULTIFAMILY DIRECT INSTALL MEASURES INSTALLED BY ZIP CODE

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
62095	1	5	60
62208	1	1	55
62220	1	2	4
62221	2	8	24
62225	6	205	409
62226	1	5	54
62263	1	1	8
62269	4	8	110
62294	1	6	62
62301	1	1	4
62401	2	2	18
62515	1	2	26
62521	1	135	471
62539	1	1	4
62613	1	3	6
62693	1	2	26
62806	1	1	10
62901	4	17	77
62906	1	1	3
62959	2	3	12
Total	70	508	2776

#### IO MULTIFAMILY MAJOR MEASURES INSTALLED BY ZIP CODE

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
61615	2	3	6
61491	1	1	4
61554	1	1	2
61604	5	11	56
61350	1	8	80
61401	3	11	60
61533	1	5	20
61548	1	4	4
61554	2	4	10
61571	1	1	8
61607	1	1	8
61801	1	1	4
62644	1	4	24
Total	21	55	286

#### IO MULTIFAMILY MEASURE TYPES

End Use	Measure	Measure Type
Building Shell	Air Sealing	Major
Building Shell	Ceiling/Attic Insulation	Major
Consumer Electronics	Advanced Power Strip	Direct Install
HVAC	Advanced Thermostat	Direct Install
HVAC	Air Source Heat Pump	Major
HVAC	Duct Insulation and Sealing	Major
HVAC	Ductless Heat Pump	Major
Lighting	Commercial LED Exit Sign	Direct Install
Lighting	LED Specialty Lamp, Candelabra Base	Direct Install
Lighting	LED Specialty Lamp, Directional	Direct Install
Lighting	LED Specialty Lamp, Globe	Direct Install
Miscellaneous	Health and Safety	Direct Install
Water Heating	Domestic Hot Water Pipe Insulation	Direct Install
Water Heating	Low-Flow Faucet Aerator	Direct Install
Water Heating	Low-Flow Showerhead	Direct Install

# APPENDIX A

#### LIEEAC QUARTERLY BUDGET REPORT

0.404		Cumulative Invoices - Thr Oct.			Year-to-	Remaining	YTD+	Remaining -YTD				
Cost Category	Total Budget	Labor +Expenses	November Do	December	Date				_		plus Forecast	Comments
Facilitation Labor	\$ 131,644.00	\$ 53,719.99	\$ 14,083.20	\$ 1,590.60	\$ 53,719.99	\$ 77,924.01	\$ 69,393.79	\$ 62,250.21	No Roll-Over			
Start-Up Fixed Fee	\$ 38,829.00				\$ 38,829.00		\$ 38,829.00					
Unallocated									No Roll-Over			
Leadership Team Stipends or Grants	\$ 29,050.00	\$ 23,625.00			\$ 23,625.00	\$ 5,425.00	\$ 40,687.50	\$ (17,062.50)	Need to discuss where excess funds will be drawn from. Perhaps Committee Stipends.			
Committee Participation	\$ 27,000.00			\$ 6,250.00		\$ 20,750.00		\$ 20,750.00	Roll-Over; Committee Member Stipend not yet set. Assuming \$250/meeting.			
Education and Outreach Grants	\$ 40,000.00							\$ 40,000.00	Roll-over as grants not due until Jan. 12.			
Total (from Contract)	\$ 298,722.95											

LOCATION TYPE	STORE NAME	ADDRESS	CITY	ZIP
DOLLAR	Dollar Tree	10 Plaza Drive	Fairview Heights	62208
DOLLAR	Dollar Tree	1010 W. Jefferson Street	Morton	61550
DOLLAR	Dollar Tree	102 N Court Street	Marion	62959
DOLLAR	Dollar Tree	10850 Lincoln Trail	Fairview Heights	62208
DOLLAR	Dollar Tree	1100 Columbia Centre	Columbia	62236
DOLLAR	Dollar Tree	1110 N Main Street	Bloomington	61701
DOLLAR	Dollar Tree	116 Dettro Drive	Mattoon	61938
THRIFT	Habitat for Humanity ReStore	1914 Glenn Park Dr.	Champaign	61821
DOLLAR	Dollar Tree	1200 West Main Street	Peoria	61606
DOLLAR	Dollar Tree	1210 Camp Jackson Rd.	Cahokia	62206
DOLLAR	Dollar Tree	1250 E Vienna Street	Anna	62906
DOLLAR	Dollar Tree	1259 E Pershing Rd.	Decatur	62526
DOLLAR	Dollar Tree	1301 W Broadway Street	Centralia	62801
DOLLAR	Dollar Tree	1302 Ave. of Mid America	Effingham	62401
DOLLAR	Dollar Tree	1303 E Colorado Avenue	Urbana	61801
DOLLAR	Dollar Tree	131 E Bethalto Drive	Bethalto	62010
DOLLAR	Dollar Tree	1310 Woodlawn Rd	Lincoln	62656
DOLLAR	Dollar Tree	1311 Sparta Centre Drive	Sparta	62286
DOLLAR	Dollar Tree	1331 E. Jackson St.	Macomb	61455
DOLLAR	Dollar Tree	1333 Savoy Plaza Center	Savoy	61874
DOLLAR	Dollar Tree	1354 East Main Street	Carbondale	62901
THRIFT	Habitat for Humanity ReStore	1402 W Washington St	Bloomington	61701
DOLLAR	Dollar Tree	1403 W Ferdon Street	Litchfield	62056
DOLLAR	Dollar Tree	1407 N Veterans Pkwy	Bloomington	61704
DOLLAR	Dollar Tree	1408 N 8th Street	Pekin	61554
DOLLAR	Dollar Tree	2037 National Blvd	Galesburg	61401
DOLLAR	Dollar Tree	1447 W King St.	Decatur	62522
DOLLAR	Dollar Tree	1470 Koester Dr	Forsyth	62535
DOLLAR	Dollar Tree	150 E South St.	Kewanee	61443
DOLLAR	Dollar Tree	1005 North West Street	Olney	62450

LOCATION TYPE	STORE NAME	ADDRESS	CITY	ZIP
DOLLAR	Dollar Tree	1504 Troy Road	Edwardsville	62025
DOLLAR	Dollar Tree	1516 Springfield Road	Taylorville	62568
DOLLAR	Dollar Tree	1605 Morrissey Drive	Bloomington	61704
DOLLAR	Dollar Tree	1647 38th St Suite A	Peru	61354
DOLLAR	Dollar Tree	1837 Homer Adams Pkwy	Alton	62002
DOLLAR	Dollar Tree	1985 Freedom Pkwy	Washington	61571
DOLLAR	Dollar Tree	2 C Bellevue Park Plaza	Belleville	62226
DOLLAR	Dollar Tree	2009 N. Prospect Ave.	Champaign	61822
DOLLAR	Dollar Tree	2020 Mt. Zion Road	Decatur	62521
DOLLAR	Dollar Tree	22 E West Newell Rd.	Danville	61834
DOLLAR	Dollar Tree	235 South Mattis Avenue	Champaign	61821
DOLLAR	Dollar Tree	2406 Williamson County	Marion	62959
DOLLAR	Dollar Tree	2411 W. Pioneer Pkwy	Peoria	61615
DOLLAR	Dollar Tree	244 Southtowne Shopping	Du Quoin	62832
DOLLAR	Dollar Tree	250 S Main Street	East Peoria	61611
DOLLAR	Dollar Tree	2620 Columbus	Ottawa	61350
DOLLAR	Dollar Tree	2637 N Illinois Street	Swansea	62226
DOLLAR	Dollar Tree	31 Cedar Square	Clinton	61727
DOLLAR	Dollar Tree	329 Mattes Avenue	Vandalia	62471
DOLLAR	Dollar Tree	3342 Green Mount Crossin	Shiloh	62269
DOLLAR	Dollar Tree	3432 Court Street	Pekin	61554
DOLLAR	Dollar Tree	3737 Broadway	Quincy	62305
DOLLAR	Dollar Tree	3801 Nameoki Road	Granite City	62040
THRIFT	Habitat for Humanity ReStore	401 E Washington	Clinton	61727
DOLLAR	Dollar Tree	4415 N Rockwood Dr	Peoria	61615
DOLLAR	Dollar Tree	4511 1/2 Broadway St	Mount Vernon	62864
THRIFT	Habitat for Humanity ReStore	520 W Lincoln Ave	Charleston	61920
DOLLAR	Dollar Tree	566 West Lincoln Ave	Charleston	61920
DOLLAR	Dollar Tree	5831 Belleville	Belleville	62226
DOLLAR	Dollar Tree	1112 Collinsville	Collinsville	62234
DOLLAR	Dollar Tree	656 Carlyle Avenue	Belleville	62221

LOCATION TYPE	STORE NAME	ADDRESS	CITY	ZIP
DOLLAR	Dollar Tree	7 Rend Lake Plaza	Benton	62812
DOLLAR	Dollar Tree	7 West Frankfort Plaza	West Frankfort	62896
DOLLAR	Dollar Tree	700 Rollie Moore Drive	Harrisburg	62946
DOLLAR	Dollar Tree	801 West Lake Ave	Peoria	61614
DOLLAR	Dollar Tree	845 N. Main Street	Canton	61520
DOLLAR	Dollar Tree	901 West Morton	Jacksonville	62650
DOLLAR	Dollar Tree	4100 Willow Knolls Drive	Peoria	61615
DOLLAR	Dollar Tree	519 E Jasper Street.	Paris	61944
DOLLAR	Dollar Tree	1401 Windy Lane	Jerseyville	62052
DOLLAR	Dollar Tree	1530 Georgetown Road.	Tilton	61833
DOLLAR	Dollar Tree	550 W St. Louis Avenue	East Alton	62024
DOLLAR	Dollar Tree	520 Edwardsville Road.	Troy	62294
THRIFT	Salvation Army	218 N Illinois St	Belleville	62220
THRIFT	Salvation Army	2901 N Water St	Decatur	62526
THRIFT	Salvation Army	520 Home Blvd	Galesburg	61401
THRIFT	Salvation Army	119 N Tremont	Kewanee	61443
THRIFT	Salvation Army	1A Litchfield Plaza	Litchfield	62056
THRIFT	Goodwill	1210 Woodlawn Road	Lincoln	62656
THRIFT	Habitat for Humanity ReStore	422 N Vermilion St.	Danville	61832
DOLLAR	Dollar Tree	1602 State Route 127	Greenville	62246
THRIFT	Goodwill	210 S Main St	East Peoria	61611
THRIFT	Goodwill	5720 N Belt West	Belleville	62226
THRIFT	Goodwill	912 West Anthony	Champaign	61821
THRIFT	Goodwill	1507 N Bowman	Danville	61832
THRIFT	Goodwill	125 Commerce Lane	Fairview Heights	62208
THRIFT	Goodwill	3675 Nameoki Road	Granite City	62040
THRIFT	Goodwill	1205 West Morton Avenue	Jacksonville	62650
THRIFT	Goodwill	3245 Court Street	Pekin	61554
THRIFT	Goodwill	1409 W Pioneer Pkwy	Peoria	61615
THRIFT	Habitat for Humanity ReStore	931 N Douglas St	Peoria	61606
DOLLAR	Dollar Tree	1101 North Main Street	Normal	61761

LOCATION TYPE	STORE NAME	ADDRESS	CITY	ZIP
DOLLAR	Dollar Tree	603 Wesley Drive	Wood River	62095
DOLLAR	Dollar Tree	550 E Industrial Park Rd	Murphysboro	62966
DOLLAR	Dollar Tree	623 Belt Line Road	Collinsville	62234
THRIFT	Goodwill	510 North Old Route 66	Litchfield	62056
THRIFT	Goodwill	302 Landmark Dr	Normal	61761
THRIFT	Goodwill	309 Mattes Dr.	Vandalia	62471
THRIFT	Goodwill	3904 Broadway	Quincy	62305
THRIFT	Goodwill	1004 N. Keller Dr.	Effingham	62401
THRIFT	Goodwill	1201 Savoy Plaza Lane	Savoy	61874
THRIFT	Y's Buys Thrift Store	208 North Jackson Street	Danville	61832
THRIFT	Hope's Attic	2922 N Martin Luther King Jr Dr	Decatur	62526
THRIFT	Inside Out Thrift Store Ministries	1620 Lebanon Ave	Belleville	62221
THRIFT	New Life Thrift Shoppe	1700 E Pershing Rd	Decatur	62526
THRIFT	Goodwill	211 Capitol Way	Jacksonville	62650
THRIFT	Habitat for Humanity ReStore	804 W Main St	Peoria	61606
DOLLAR	Dollar Tree	2111 West South 3rd St.	Shelbyville	62565
DOLLAR	Dollar Tree	1704 S Park Ave	Herrin	62948
DOLLAR	Dollar Tree	103 Baldridge Lane	Salem	62881
DOLLAR	Dollar Tree	400 South Plaza Drive	Chillicothe	61523
THRIFT	Goodwill	1719 Homer Adams Parkway	Alton	62002
THRIFT	Goodwill	1145 East Main Street	Carbondale	62901
THRIFT	Goodwill	2812 West Outer Drive	Marion	62959
THRIFT	South Side Mission Mart	2125 South Main Street	Morton	61550
THRIFT	Goodwill	109 N Main St	Canton	61520
THRIFT	Goodwill	920 S 42nd St Mount	Mount Vernon	62864
THRIFT	Salvation Army	425 Broadway St.	Quincy	62301
THRIFT	Goodwill	124 S Main St	Paris	61944
THRIFT	Goodwill	562 W Lincoln Ave.	Charleston	61920
THRIFT	Goodwill	1305 West Broadway	Centralia	62801
THRIFT	Goodwill	1338 N Henderson St	Galesburg	61401
THRIFT	Goodwill	137 W. South St	Kewanee	61443

LOCATION TYPE	STORE NAME	ADDRESS	CITY	ZIP
THRIFT	Salvation Army	237 S Main St	Hillsboro	62049
THRIFT	Goodwill	228 Broadway Ave. E	Mattoon	61938
THRIFT	Goodwill	1522 E. Carroll St.	Macomb	61455
THRIFT	Habitat for Humanity ReStore	1950 Vandalia St.	Collinsville	62234
THRIFT	Salvation Army	700 Chestnut St	Ottawa	61350
DOLLAR	Dollar Tree	804 W. Garfield Ave	Bartonville	61607
DOLLAR	Dollar Tree	721 S Main St	Monmouth	61462
DOLLAR	Dollar Tree	1302 E Main Street	Robinson	62454
DOLLAR	Dollar Tree	251 N Broad Street.	Carlinville	62626
THRIFT	The Hope Chest	1414 N 8th St	Pekin	61554
THRIFT	Habitat for Humanity ReStore	1011 Shooting Park Road	Peru	61354
THRIFT	Habitat for Humanity ReStore	932 E Wood St.	Decatur	62521
THRIFT	Goodwill	1307 N 38th St	Peru	61354
THRIFT	Goodwill	501 W. Stevenson Rd.	Ottawa	61350
THRIFT	Goodwill	210 Junction Dr	Glen Carbon	62034
THRIFT	Goodwill	10 Clinton Plaza, Suite B	Clinton	61727
THRIFT	Goodwill	301 N Cummings Lane	Washington	61571
THRIFT	Salvation Army	204 S Commercial	Centralia	62801
THRIFT	South Side Mission Mart	603 E War Memorial Dr	Peoria	61614
THRIFT	Worn Again	4012 E Fulton Ave	Decatur	62521
DOLLAR	Family Dollar	2 E MAIN ST STE #150	DANVILLE	61832
DOLLAR	Family Dollar	1608 Georgetown Road	DANVILLE	61833
DOLLAR	Family Dollar	2318 STATE ST	EAST SAINT LOUIS	62205
DOLLAR	Family Dollar	2321 N WISCONSIN AVE	PEORIA	61603
DOLLAR	Family Dollar	1512 W MARKET ST	BLOOMINGTON	61701
DOLLAR	Family Dollar	1315 N Water Street	DECATUR	62526
DOLLAR	Family Dollar	1022 CAMP JACKSON RD	CAHOKIA	62206
DOLLAR	Family Dollar	755 S 10th Street	MOUNT VERNON	62864
DOLLAR	Family Dollar	330 N WESTERN AVE	PEORIA	61604
DOLLAR	Family Dollar	610 N 89th Street	EAST SAINT LOUIS	62203
DOLLAR	Family Dollar	201 West Vine Street	TAYLORVILLE	62568

LOCATION TYPE	STORE NAME	ADDRESS	CITY	ZIP
DOLLAR	Family Dollar	2600 NAMEOKI RD STE A	GRANITE CITY	62040
DOLLAR	Family Dollar	4517 W MAIN ST	BELLEVILLE	62226
DOLLAR	Family Dollar	3801 NAMEOKI RD	GRANITE CITY	62040
DOLLAR	Family Dollar	1617 WASHINGTON AVE	ALTON	62002
DOLLAR	Family Dollar	1110 E MAIN ST	GALESBURG	61401
DOLLAR	Family Dollar	820 NE JEFFERSON AVE	PEORIA	61603
DOLLAR	Family Dollar	3111 WEST HARMON HWY	PEORIA	61604
DOLLAR	Family Dollar	620 Broadway St.	QUINCY	62301
DOLLAR	Family Dollar	1501 South 12th Street	QUINCY	62301
DOLLAR	Family Dollar	715 McCambridge Avenue	MADISON	62060
DOLLAR	Family Dollar	1228 E MAIN ST	DANVILLE	61832
DOLLAR	Family Dollar	1110 South Philo Rd.	URBANA	61801
DOLLAR	Family Dollar	314 N Illinois St	BELLEVILLE	62220
DOLLAR	Family Dollar	1204 N. Market St.	CHAMPAIGN	61820
DOLLAR	Family Dollar	10231 Lincoln Trl	FAIRVIEW HEIGHTS	62208
DOLLAR	Family Dollar	3116 N Sterling Avenue	PEORIA	61604
DOLLAR	Family Dollar	600 S Western Avenue	PEORIA	61605
DOLLAR	Family Dollar	1609 W Main Street, Unit A	BELLEVILLE	62220
DOLLAR	Family Dollar	1021 US Highway 45 N	ELDORADO	62930
DOLLAR	Family Dollar	1524 LAKELAND BLVD	MATT00N	61938
DOLLAR	Family Dollar	P O BOX 583	VIENNA	62995
DOLLAR	Family Dollar	311 S SPRINGFIELD ST	VIRDEN	62690
DOLLAR	Family Dollar	320 E SANGAMON ST	PETERSBURG	62675
DOLLAR	Family Dollar	119 W Adams Street	RUSHVILLE	62681
DOLLAR	Family Dollar	117 N MAIN ST	GEORGETOWN	61846
DOLLAR	Family Dollar	6401 W MAIN ST STE 200	BELLEVILLE	62223
DOLLAR	Family Dollar	1101 DERBY ST	PEKIN	61554
DOLLAR	Family Dollar	848 S MAIN ST	JACKSONVILLE	62650
DOLLAR	Family Dollar	18 W. Edwardsville Road	WOOD RIVER	62095
DOLLAR	Family Dollar	110 W Oak Street	FAIRBURY	61739
DOLLAR	Family Dollar	RR 2, Box 119 E	GREENFIELD	62044

# APPENDIX B

LOCATION TYPE	STORE NAME	ADDRESS	CITY	ZIP
DOLLAR	Family Dollar	204 W State Highway 133	OAKLAND	61943
DOLLAR	Family Dollar	2250 E WILLIAM ST	DECATUR	62521
THRIFT	Goodwill	3905 N University St	Peoria	61614
DOLLAR	Dollar Tree	501 W Fairchild St.	Danville	61832
DOLLAR	Dollar Tree	3034 W Lincoln Ave	Peoria	61604
DOLLAR	Family Dollar	320 S Adams St	Manito	61546
THRIFT	Habitat for Humanity ReStore	3015 N Sterling Ave	Peoria	61604